



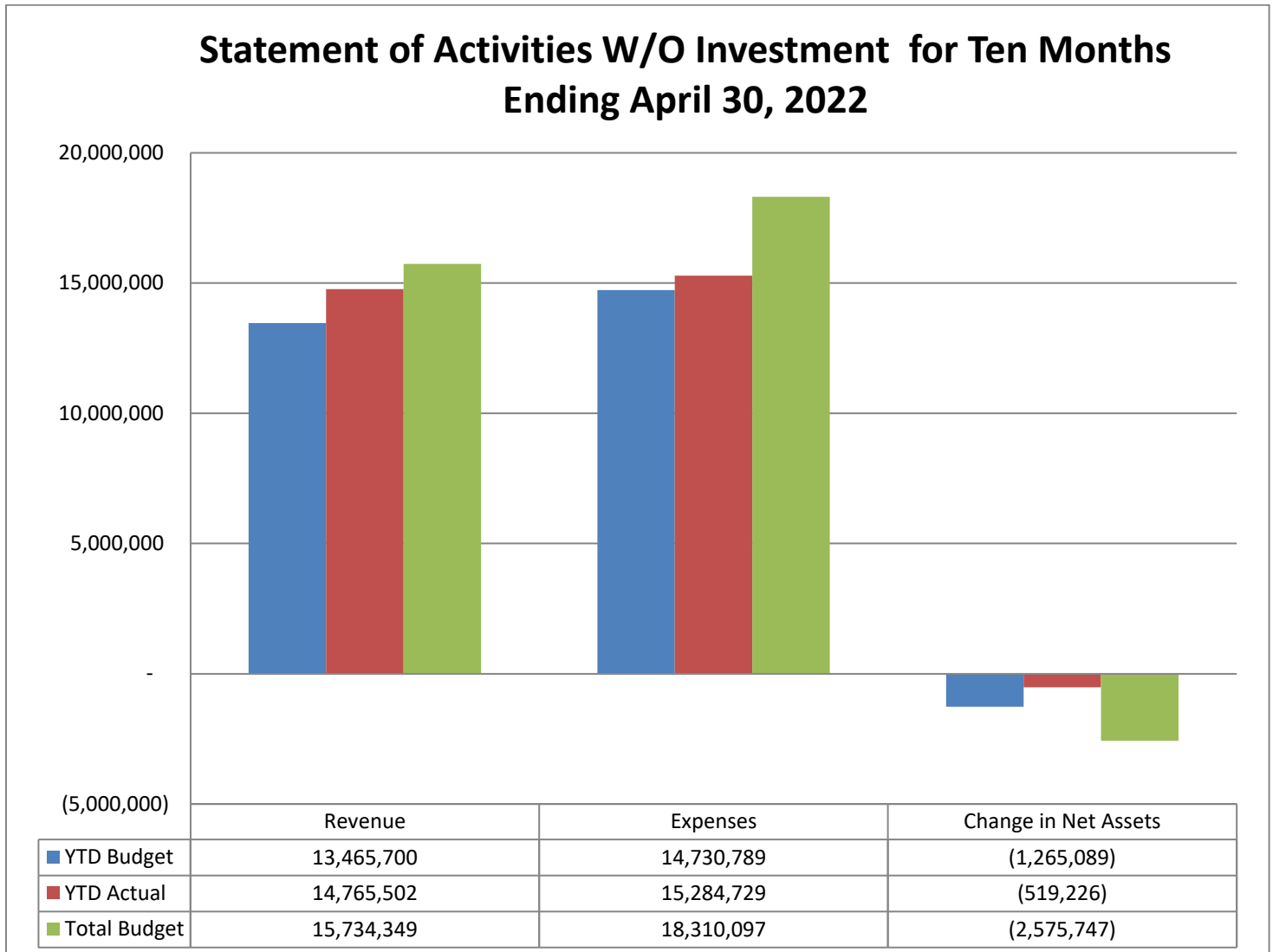
**SUMMARY FINANCIAL ANALYSIS**  
**For the Tenth Month Ending April 30, 2022 (83% of fiscal year)**

APHA All Funds – Statement of Financial Position Report

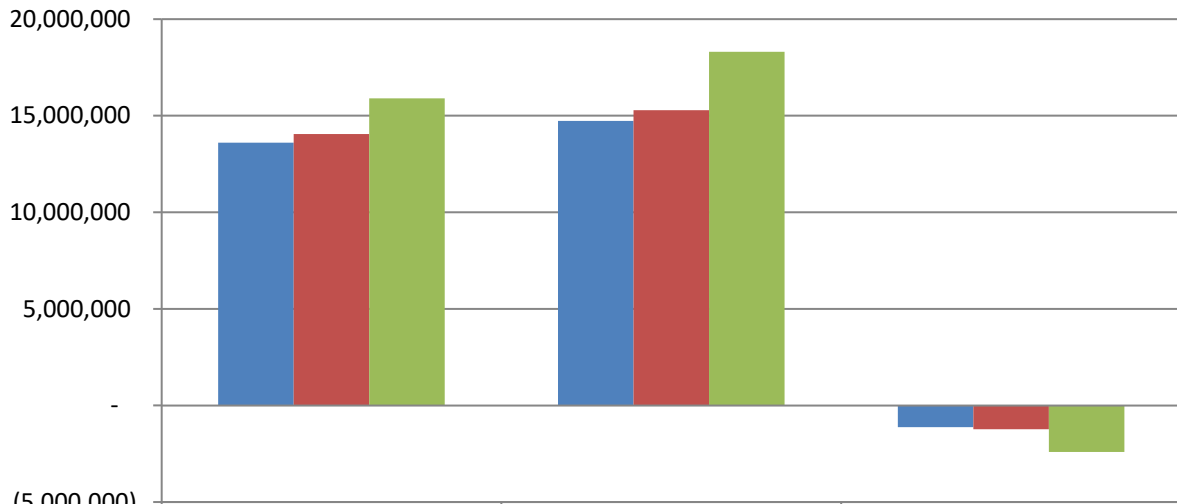
Total Net Assets as of April 30, 2022, are \$ 29,653,520. This is over prior year by \$7,018,567. Net Assets unrestricted and undesignated (operations) are \$19,134,224. Total unrestricted net assets (including board-designated funds) are \$19,484,929.

APHA Statement of Activity Operations (Unrestricted Funds) Only

The Change in Net Assets including Investment Appreciation/Depreciation is a loss of (\$1,230,431). This is over budget by \$104,092 and under prior year by \$1,789,327.

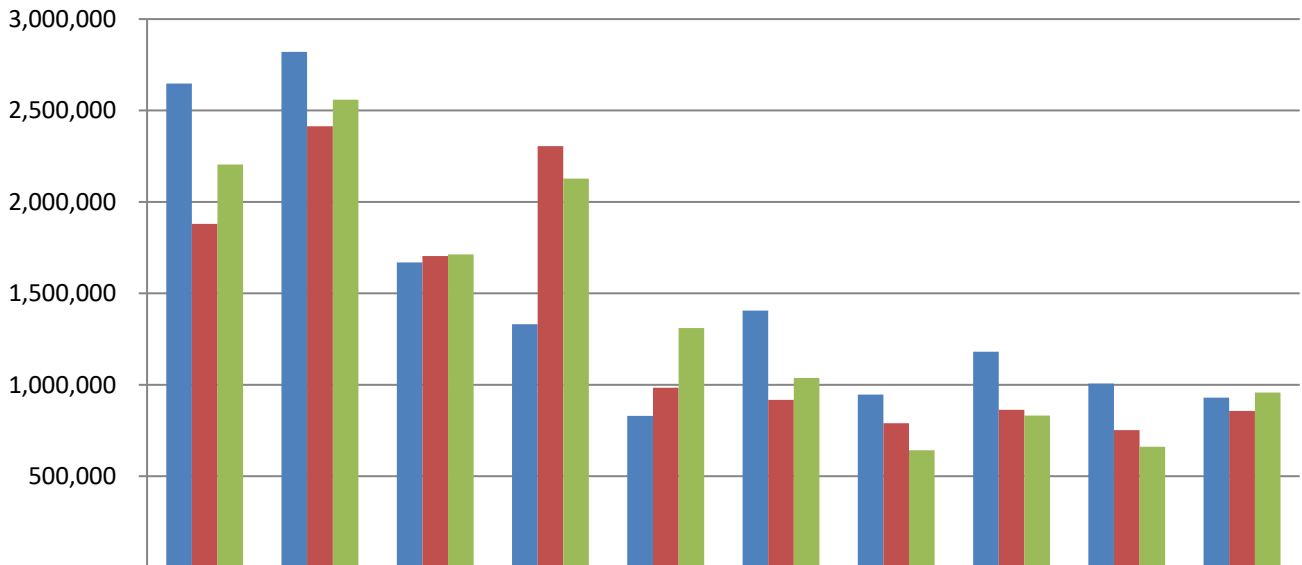


### Statement of Activities with Investment for Ten Months Ending April 30, 2022



	Revenue	Expenses	Change in NA
YTD Budget	13,604,450	14,730,789	(1,126,339)
YTD Actual	14,054,298	15,284,729	(1,230,431)
Total Budget	15,899,349	18,310,097	(2,410,747)

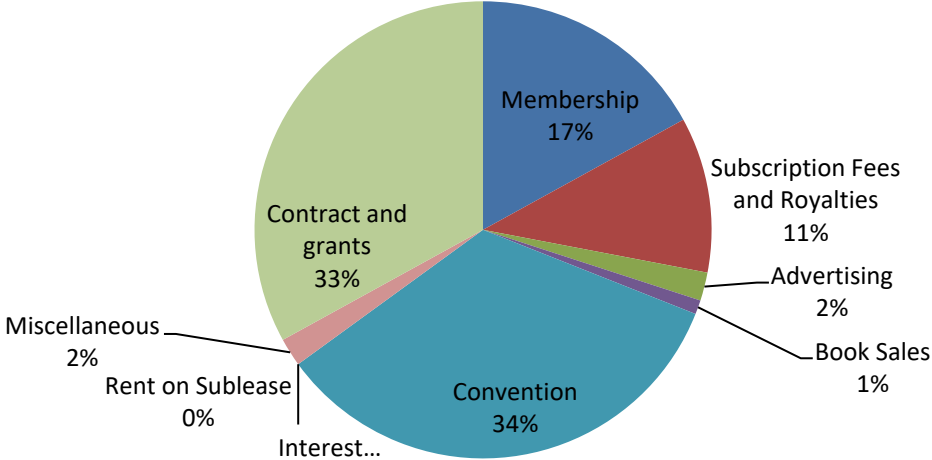
### Monthly Income from Operation



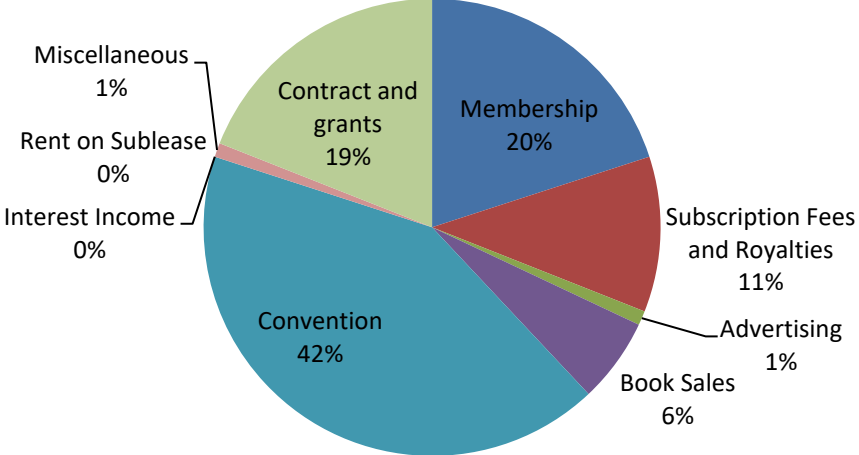
	Jly.	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.
Actual	2,647,0	2,820,5	1,668,9	1,330,9	829,621	1,405,2	946,439	1,180,5	1,006,6	929,515
Budget	1,879,4	2,413,7	1,704,3	2,305,3	983,728	917,147	790,084	863,424	751,621	856,762
Last Year	2,204,2	2,558,7	1,713,0	2,127,8	1,310,6	1,037,1	641,609	831,928	660,749	958,000

■ Actual ■ Budget ■ Last Year

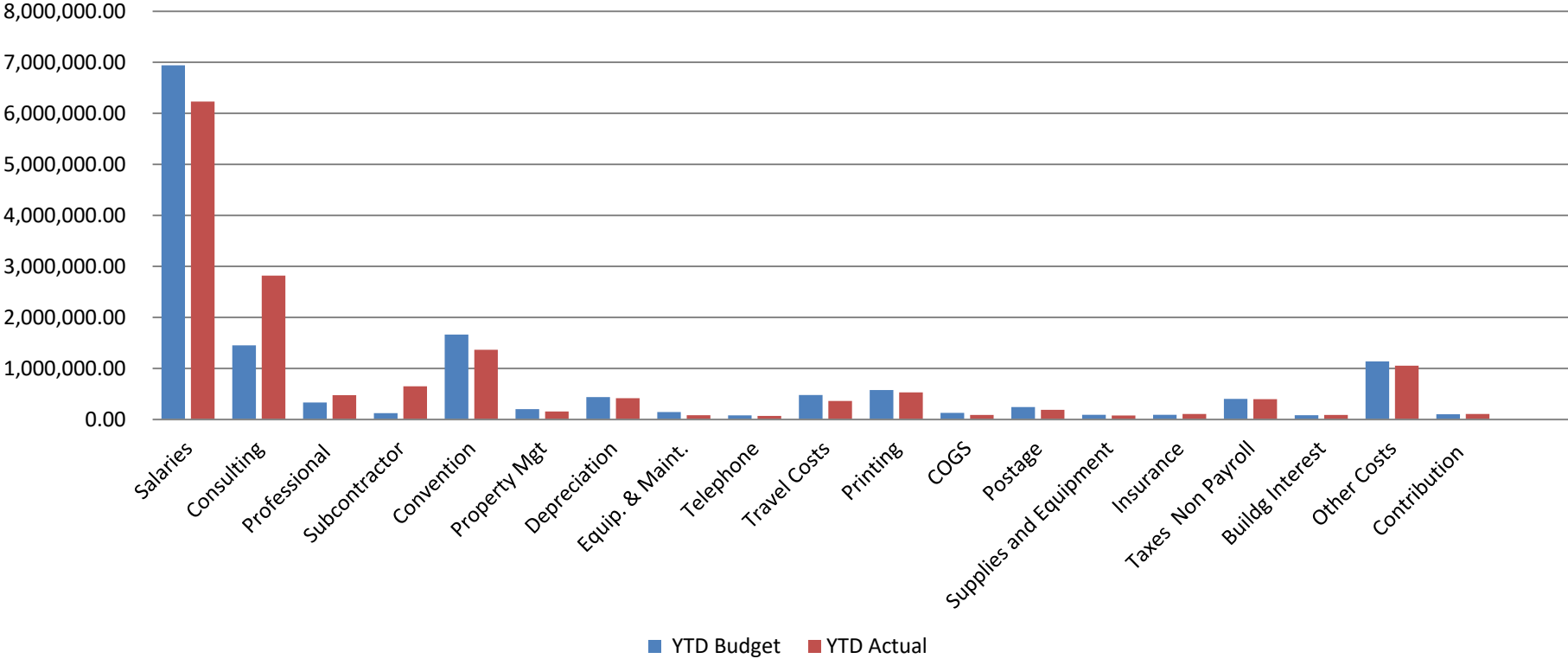
### YTD Actual-Revenue



### YTD Budget-Revenue



# Expenses YTD Budget-to Actual



## ADDITIONAL DETAILS

### (Balance Sheet: Comparative Statement of Financial Position)

- **Cash** – The cash balance for ALL funds is \$11,416,103 which is under prior year by \$1,636,514. The cash balance total includes operations cash of \$8,402,865, restricted funds (including Board designated) cash of \$3,005,238.
- **Accounts Receivable** – This is over prior year by \$6,472,068. This includes grant receivable from East Bay/Kaiser Permanente \$5,914,356.
- **Inventory** – This is under prior year by \$11,360.
- **Pre-paid Expenses** – This is over prior year by \$519,258.
- **Investments** – This is under prior year by \$561,194. Investments include the APHA long term investment portfolio of \$4,603,296, Merrill Lynch intermediate investment \$5,430,377, Aging in Public Health Section Merrill Lynch investment at \$561,806 and award and other funds invested in CD's and money market accounts totaling \$561,806.
- **Property & Equipment** – This includes the building as well as office furniture and equipment, and computer hardware and software.
- **Other Assets** – This is under by \$20,346. This includes long-term deposits and deferred financing cost (\$127,164).
- **Accounts Payable** – This is over prior year by \$79,790.
- **Deferred Membership Dues and Subscriptions** – Deferred dues are over prior year by \$75,650 and Deferred Subscription Fees are over prior year by \$244,173.
- **Deferred Other** - Under prior year by \$2,454,928.
- **Long Term Debt** – This is over by \$2,578.

### ADDITIONAL DETAILS (Operations)

**Total Revenue** -Total revenue is \$14,765,502 (84% of budget), which is over budget by \$1,299,802 and over prior year by \$721,410.

- **Membership Dues** (under budget by \$67,348).
- **Subscriptions, Fees and Royalties** (over budget by \$86,509). This does not include March and April AJPH and Standard Method revenue.
- **Advertising** (over budget by \$89,506).
- **Book Sales** (under budget by \$603,377). Books revenue was for Amazon transactions that overstated revenue and receivable from 2020 to current year (\$74,657).
- **Convention Revenues** (under budget by \$580,770).
- **Interest Income** (under by \$24,267).
- **Rent** (under by \$23,190). This is expected for the remainder of the fiscal year.
- **Miscellaneous** (over budget by \$151,522) – This category includes contributions, sponsorships, label sales, admin fees for related orgs, and miscellaneous other.
- **Contracts and Grants** (over budget by \$2,271,216).

**Total Expenses**- Total expenses are \$15,284,729 (83% of budget), which is over budget by \$533,940 and over prior year by \$1,186,520.

- **Salaries, Taxes and Benefits** (under budget by 711,161).
- **Consulting/Temporary** (over budget by \$1,368,355).

- **Professional Services** – (over budget by \$141,545).
- **Subcontract Costs:** (over budget by \$525,961). This is all grant related and reflect the new standard that went into effect FY 2020 and 2021. The Aetna Foundation healthy cities awards are treated as a balance sheet passthrough and therefore are not included the statement of activities as revenue and expense.
- **On-site Convention Costs** - (under budget by \$297,524). This is not cost savings to-date, this due to timing.
- **Property Mgt, Rent and Utilities** – (under budget by \$47,863).
- **Depreciation and Amortization** – (under budget by \$22,188).
- **Equip Rental and Maintenance** – (under budget by \$62,074).
- **Telephone** – (underbudget by \$11,165).
- **Travel and Related Costs** (under budget by \$116,684).
- **Printing** – (under budget by \$44,686).
- **Cost of Goods Sold** – (under budget by (\$39,069).
- **Postage, Shipping & Mailing** – (under budget by (\$52,648).
- **Supplies and Equipment** (under budget by \$12,782).
- **Insurance** – (over budget by \$14,875). This trend will continue till year-end. Insurance premiums are higher than budgeted.
- **Taxes Nonpayroll** – (under budget by \$7,350).
- **Building Interest & Finance Cost** - (over projection by \$3,668).
- **Other costs** – (under budget by \$82,701) this category includes Stipend, Honoraria, Awards, Publicity & Promotion, and Section/Affiliate projects, Subscriptions/Publications, Mailing Lists, Bank fees and Bad- debt expense.
- **Contributions to Other Orgs** – (over by \$7,451).

**Key Issues\***

*Please note these are not actual savings to date.*

**Membership** – Year-to-date, all member types are on target except for regular (under by \$138,109), special health workers (under by \$10,167), early professional career (under by \$10,135) and affiliates (under by \$1,769) member type. Net YTD, membership is under by \$67,348 (3%).

Membership	Budget	Year-to-Date
Individual members (All types)	17,092	17,398
Student Bulk	2,600	2,277
Agency Individuals	864	1,481
Affiliate	52	49
Agency	212	341

**Convention** – Convention revenue is under budget by \$536,800 while its associated expenses are under budget by \$220,767. We met the number of registrants budgeted but not the correlating amount.

	Budget (Total)	YTD Actual	Total Budget-Paid	YTD Actual Paid
Registration (As of 10/27/21)	N/A	10,006	8,517	8,663
Exhibit Booths (As of 9/01/21)	N/A	n/a	423	250

**Publications** – This department includes subscriptions and royalties, books, and advertising. All these line items are over budget except book sales. March and April AJPH and Standard Method subscription revenue are not included due to lack of information from vendor.

**Grants and Contracts** – The grants revenue is over budget by \$2,271,216 budget. This is area includes activities from CDC grants and other foundation activities not included in the budget. While the rolled-up number remain the same, the area has been adjusted to reflect the accounting standard that went into effect FY 2020 and 2021. ***The Aetna Foundation healthy cities awards are treated as a balance sheet passthrough and therefore are not included the statement of activities as revenue and expense.***

As of April 30, 2022, the Association has a loss from operation in the amount of (\$519,248) and with investment appreciation, (\$1,230,453). Note, while expenses are under budget, these are not cost savings to-date.

See attached projection.

American Public Health Assoc  
SOFP-Statement of Financial Position  
For the Ten Months Ending Saturday, April 30, 2022

	April Current Year	April Prior Year	Amount Change	% Change
<b>Assets:</b>				
<b>Current Assets:</b>				
Cash	\$11,416,103.10	\$13,052,617.10	(\$1,636,514.00)	( 12.54%)
Accounts Receivable	7,258,659.19	786,590.96	6,472,068.23	822.80%
Inventory	154,116.00	165,475.50	(11,359.50)	( 6.86%)
Prepaid Expenses	896,405.56	377,147.39	519,258.17	137.68%
Other Current Assets	6.05	0.00	6.05	0.00%
<b>Total Current Assets</b>	<b>19,725,289.90</b>	<b>14,381,830.95</b>	<b>5,343,458.95</b>	<b>37.15%</b>
Investments	10,944,697.79	11,505,891.54	(561,193.75)	( 4.88%)
Property & Equipment	7,865,684.94	8,157,561.47	(291,876.53)	( 3.58%)
Other Assets	127,414.10	147,760.34	(20,346.24)	( 13.77%)
<b>Total Assets</b>	<b>38,663,086.73</b>	<b>34,193,044.30</b>	<b>4,470,042.43</b>	<b>13.07%</b>
<b>Liabilities and Net Assets:</b>				
<b>Current Liabilities</b>				
Accounts Payable	174,057.30	94,267.51	79,789.79	84.64%
Payroll Withholdings and Accruals	969,193.17	981,198.59	(12,005.42)	( 1.22%)
Liability to WW Partners	0.00	15,428.22	(15,428.22)	( 100.00%)
Deferred Membership Dues	1,618,671.41	1,543,021.37	75,650.04	4.90%
Deferred Subscription Fees	748,636.27	504,463.44	244,172.83	48.40%
Deferred Other	906,647.99	3,361,576.42	(2,454,928.43)	( 73.03%)
Current Portion, LT Debt	80,823.47	78,245.33	2,578.14	3.29%
<b>Total Current Liabilities:</b>	<b>4,498,029.61</b>	<b>6,578,200.88</b>	<b>(2,080,171.27)</b>	<b>( 31.62%)</b>
Long Term Debt	3,260,415.49	3,728,768.36	(468,352.87)	( 12.56%)
Other Long Term Liabilities	1,251,122.07	1,251,122.07	0.00	0.00%
<b>Total Liabilities</b>	<b>9,009,567.17</b>	<b>11,558,091.31</b>	<b>(2,548,524.14)</b>	<b>( 22.05%)</b>
<b>Net Assets:</b>				
<b>Donor Restricted:</b>				
Temporarily	9,307,381.11	730,332.04	8,577,049.07	1 174.40%
Permanently	723,844.18	703,867.10	19,977.08	2.84%
<b>Total Donor Restricted</b>	<b>10,031,225.29</b>	<b>1,434,199.14</b>	<b>8,597,026.15</b>	<b>599.43%</b>
<b>Unrestricted</b>				
Undesignated	19,622,294.27	21,200,753.85	(1,578,459.58)	( 7.45%)
<b>Total Unrestricted</b>	<b>19,622,294.27</b>	<b>21,200,753.85</b>	<b>(1,578,459.58)</b>	<b>( 7.45%)</b>
<b>Total Net Assets</b>	<b>29,653,519.56</b>	<b>22,634,952.99</b>	<b>7,018,566.57</b>	<b>31.01%</b>
<b>Total Liabilities and Net Assets</b>	<b>38,663,086.73</b>	<b>34,193,044.30</b>	<b>4,470,042.43</b>	<b>13.07%</b>



American Public Health Assoc  
SOFP By Restriction  
For the Ten Months Ending Saturday, April 30, 2022

	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
<b>Assets:</b>					
<b>Current Assets:</b>					
Cash	\$8,410,864.97	(\$8,193.21)	\$2,740,087.61	\$273,343.73	\$11,416,103.10
Accounts Receivable	946,033.97	0.00	6,312,625.22	0.00	7,258,659.19
Inventory	154,116.00	0.00	0.00	0.00	154,116.00
Prepaid Expenses	896,405.56	0.00	0.00	0.00	896,405.56
Other Current Assets	6.05	0.00	0.00	0.00	6.05
<b>Total current Assets</b>	<b>10,407,426.55</b>	<b>(8,193.21)</b>	<b>9,052,712.83</b>	<b>273,343.73</b>	<b>19,725,289.90</b>
Investments	10,033,674.13	373,975.79	130,829.19	406,218.68	10,944,697.79
Property & Equipment	7,865,684.94	0.00	0.00	0.00	7,865,684.94
Other Assets	127,414.10	0.00	0.00	0.00	127,414.10
<b>Total Assets</b>	<b>28,434,199.72</b>	<b>365,782.58</b>	<b>9,183,542.02</b>	<b>679,562.41</b>	<b>38,663,086.73</b>
<b>Liabilities and Net Assets:</b>					
<b>Current Liabilities</b>					
Accounts Payable	174,057.30	0.00	0.00	0.00	174,057.30
Payroll Withholdings and Accruals	969,193.17	0.00	0.00	0.00	969,193.17
Deferred Membership Dues	1,618,671.41	0.00	0.00	0.00	1,618,671.41
Deferred Subscription Fees	748,636.27	0.00	0.00	0.00	748,636.27
Deferred Other	906,647.99	0.00	0.00	0.00	906,647.99
Current Portion, LT Debt	80,823.47	0.00	0.00	0.00	80,823.47
<b>Total Current Liabilities:</b>	<b>4,498,029.61</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>4,498,029.61</b>
Long Term Debt	3,260,415.49	0.00	0.00	0.00	3,260,415.49
Other Long Term Liabilities	1,251,122.07	0.00	0.00	0.00	1,251,122.07
<b>Total Liabilities</b>	<b>9,009,567.17</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>9,009,567.17</b>
<b>Net Assets:</b>					
Net Assets	19,134,223.51	350,705.06	9,489,028.58	679,562.41	29,653,519.56
<b>Total Net Assets</b>	<b>19,134,223.51</b>	<b>350,705.06</b>	<b>9,489,028.58</b>	<b>679,562.41</b>	<b>29,653,519.56</b>
<b>Total Liabilities and Net Assets</b>	<b>28,143,790.68</b>	<b>350,705.06</b>	<b>9,489,028.58</b>	<b>679,562.41</b>	<b>38,663,086.73</b>

American Public Health Assoc  
SOFP Detail  
For the Ten Months Ending Saturday, April 30, 2022

	Account Number	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
Assets:						
Current Assets:						
Cash - Operating Account	1100	\$657,096.50	\$0.00	\$0.00	\$0.00	\$657,096.50
Cash - AM Registration On-Site	1102	89,796.77	0.00	0.00	0.00	89,796.77
Cash - SunTrust Depository	1103	3,780,057.69	(12,062.19)	2,740,087.61	15,742.00	6,523,825.11
Cash - SunTrust Disbursement	1104	(25,038.80)	0.00	0.00	0.00	(25,038.80)
Cash - SunTrust A/M	1105	10,000.00	0.00	0.00	0.00	10,000.00
Cash - Wells Fargo (Pub Sales)	1108	2,807,703.63	3,868.98	0.00	0.00	2,811,572.61
Cash - Merrill Lynch US Treasury	1112	19.98	0.00	0.00	0.00	19.98
Cash - BOA CD	1119	1,090,893.63	0.00	0.00	0.00	1,090,893.63
Cash - BOA Awards CD - Perm Restrict	1120	0.00	0.00	0.00	257,601.73	257,601.73
Cash - Petty	1150	335.57	0.00	0.00	0.00	335.57
Total Cash		<u>8,410,864.97</u>	<u>(8,193.21)</u>	<u>2,740,087.61</u>	<u>273,343.73</u>	<u>11,416,103.10</u>
Trade Accounts Receivable	1200	25,330.00	0.00	0.00	0.00	25,330.00
Accounts Rec-Pub Sales Only (PBD)	1210	163,683.23	0.00	0.00	0.00	163,683.23
Allowance for Doubtful Accounts	1220	(44,904.37)	0.00	0.00	0.00	(44,904.37)
Laser Registration Receivable	1235	67,807.11	0.00	0.00	0.00	67,807.11
Due From HHS / CDC	1240	537,353.86	0.00	0.00	0.00	537,353.86
Other Funded Contracts and Grants	1243	(69,848.01)	0.00	6,312,625.20	0.00	6,242,777.19
Accounts Receivable - Employees	1250	(219.22)	0.00	0.00	0.00	(219.22)
COBRA Payments Receivable	1251	1,087.48	0.00	0.00	0.00	1,087.48
Accts Rec- Major Medical Reimb.	1252	7,411.24	0.00	0.00	0.00	7,411.24
Accts Rec- Rockefeller Foundation	1256	39,928.70	0.00	0.00	0.00	39,928.70
Accts Rec- EE Add'l Life Insurance	1257	894.71	0.00	0.00	0.00	894.71
Accrued Interest Receivable	1260	1,182.38	0.00	0.02	0.00	1,182.40
Misc Year-End Receivables	1270	216,326.86	0.00	0.00	0.00	216,326.86
Total Accounts Receivable		<u>946,033.97</u>	<u>0.00</u>	<u>6,312,625.22</u>	<u>0.00</u>	<u>7,258,659.19</u>
Inventory-Books @ PBD or Ware Pak	1300	122,876.05	0.00	0.00	0.00	122,876.05
Inventory-Books @ APHA DC	1310	16,479.89	0.00	0.00	0.00	16,479.89
Inventory in Process-MegaCities	1320	5,160.92	0.00	0.00	0.00	5,160.92
WIP- CCDM 21	1333	18,035.19	0.00	0.00	0.00	18,035.19
WIP-Exam Dairy Product 18th Ed	1337	13,622.86	0.00	0.00	0.00	13,622.86
Inventory Obsolescence	1380	(54,127.44)	0.00	0.00	0.00	(54,127.44)
Amortization-Print oOn Demand	1388	251,508.73	0.00	0.00	0.00	251,508.73
Accm Amort-Print On Demand	1389	(224,574.11)	0.00	0.00	0.00	(224,574.11)
Total Inventory		<u>148,982.09</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>148,982.09</u>

American Public Health Assoc  
SOFP Detail  
For the Ten Months Ending Saturday, April 30, 2022

	Account Number	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
Prepaid Insurance	1400	18,596.70	0.00	0.00	0.00	18,596.70
Prepaid Major Medical	1401	72,157.45	0.00	0.00	0.00	72,157.45
Prepaid EE Life & Disability	1402	6,107.93	0.00	0.00	0.00	6,107.93
Prepaid Postage	1420	11,530.50	0.00	0.00	0.00	11,530.50
Prepaid Annual Meeting	1435	556,464.42	0.00	0.00	0.00	556,464.42
Prepaid BroadPoint Retainer	1437	6,210.00	0.00	0.00	0.00	6,210.00
Prepaid Website Development	1438	16,234.00	0.00	0.00	0.00	16,234.00
Prepaid Other	1440	209,104.56	0.00	0.00	0.00	209,104.56
Total Prepaid Expenses		896,405.56	0.00	0.00	0.00	896,405.56
Deposits-Short Term	1510	6.05	0.00	0.00	0.00	6.05
Total Other Current Assets		6.05	0.00	0.00	0.00	6.05
Total Current Assets		10,402,292.64	(8,193.21)	9,052,712.83	273,343.73	19,720,155.99
Investments-Trustee Held Funds	1602	1.20	0.00	0.00	0.00	1.20
Investments-Prudential	1610	3,831,419.07	0.00	0.00	0.00	3,831,419.07
Investments-Vanguard	1613	0.00	0.00	0.00	383,505.00	383,505.00
Investments-Merrill Lynch	1614	5,155,717.35	0.00	0.00	0.00	5,155,717.35
Unrealized App/Dep on Invest	1615	771,877.00	0.00	0.00	0.00	771,877.00
Unrealized App/Dep on Invest-ML	1616	274,659.51	0.00	0.00	0.00	274,659.51
Unrealized App/Dep on Invest-Vanguard	1617	0.00	0.00	0.00	(34,286.32)	(34,286.32)
Invest-APHA Awds Quasi-Endowment	1620	0.00	373,975.79	0.00	0.00	373,975.79
Investments for APHA Awards	1630	0.00	0.00	130,829.19	57,000.00	187,829.19
Total Investments		10,033,674.13	373,975.79	130,829.19	406,218.68	10,944,697.79
Office Equip & Furnishings	1700	1,147,749.49	0.00	0.00	0.00	1,147,749.49
Accumulated Depr-Office Equipment	1705	(1,136,923.19)	0.00	0.00	0.00	(1,136,923.19)
Data Processing Equipment	1710	708,479.47	0.00	0.00	0.00	708,479.47
Accum Depr-DP Equipment	1715	(640,990.77)	0.00	0.00	0.00	(640,990.77)
Donated Equipment/Furniture	1716	33,232.50	0.00	0.00	0.00	33,232.50
Accum Depr- Donated Equip/Furniture	1717	(33,232.50)	0.00	0.00	0.00	(33,232.50)
Building Equipment Replacement	1718	740,325.91	0.00	0.00	0.00	740,325.91
Accum Depr- Building Equip Replacement	1719	(434,501.79)	0.00	0.00	0.00	(434,501.79)
Accum Amort- Building Carpet	1727	(129,760.89)	0.00	0.00	0.00	(129,760.89)
Leased Equipment	1730	152,057.40	0.00	0.00	0.00	152,057.40
Accum Depr-Leased Equip	1735	(152,057.40)	0.00	0.00	0.00	(152,057.40)
DP Software Dev. Costs	1740	1,884,803.63	0.00	0.00	0.00	1,884,803.63
Accum Amort-Software Develop Costs	1745	(1,844,191.99)	0.00	0.00	0.00	(1,844,191.99)
Software	1750	587,989.52	0.00	0.00	0.00	587,989.52

American Public Health Assoc  
SOFP Detail  
For the Ten Months Ending Saturday, April 30, 2022

	Account Number	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
Accum Amort-Software	1755	(585,395.58)	0.00	0.00	0.00	(585,395.58)
Land	1760	3,088,200.00	0.00	0.00	0.00	3,088,200.00
Building	1770	9,623,443.82	0.00	0.00	0.00	9,623,443.82
Building Improvements	1772	449,225.36	0.00	0.00	0.00	449,225.36
Accum Depr - Building	1775	(5,489,543.85)	0.00	0.00	0.00	(5,489,543.85)
Accum Depr - Bldg Improvements	1776	(161,511.63)	0.00	0.00	0.00	(161,511.63)
Tenant Improvements	1780	131,982.20	0.00	0.00	0.00	131,982.20
Accum Amort- Tenant Improvements	1785	(131,982.20)	0.00	0.00	0.00	(131,982.20)
Website Development Costs	1790	859,831.08	0.00	0.00	0.00	859,831.08
Accum Depr-Website Dev Costs	1795	(801,543.65)	0.00	0.00	0.00	(801,543.65)
Total Property & Equipment		7,865,684.94	0.00	0.00	0.00	7,865,684.94
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Deposit-Utilities	1902	250.00	0.00	0.00	0.00	250.00
Deferred Financing Costs	1920	127,164.10	0.00	0.00	0.00	127,164.10
Total Other Assets		127,414.10	0.00	0.00	0.00	127,414.10
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Total Assets		28,429,065.81	365,782.58	9,183,542.02	679,562.41	38,657,952.82
Liabilities and Net Assets:						
Current Liabilities:						
Trade Accounts Payable	2100	120,279.33	0.00	0.00	0.00	120,279.33
Accounts Payable-Other	2105	26,300.43	0.00	0.00	0.00	26,300.43
Sales Tax Payable	2106	38.82	0.00	0.00	0.00	38.82
Staff Recreation Fund	2109	27,706.72	0.00	0.00	0.00	27,706.72
AM Donations Payable	2110	(268.00)	0.00	0.00	0.00	(268.00)
Total Accounts Payable		174,057.30	0.00	0.00	0.00	174,057.30
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EE Annuity Payable	2257	0.01	0.00	0.00	0.00	0.01
Misc Employee Payable	2258	(214.50)	0.00	0.00	0.00	(214.50)
Flex Spending (Section 125)	2260	2,354.59	0.00	0.00	0.00	2,354.59
Accrued Annual Leave	2300	452,582.06	0.00	0.00	0.00	452,582.06
Accrued Severance	2301	47,085.87	0.00	0.00	0.00	47,085.87
Payroll Clearing	2303	236,906.80	0.00	0.00	0.00	236,906.80
Accrued Medical Leave Bank	2305	230,478.34	0.00	0.00	0.00	230,478.34
Total PR Withholdings / Accruals		969,193.17	0.00	0.00	0.00	969,193.17
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Deferred Mbr - Regular Mbr	2500	943,368.07	0.00	0.00	0.00	943,368.07
Deferred Mbr - Student Mbr	2502	128,265.71	0.00	0.00	0.00	128,265.71
Deferred Mbr - Retired Mbr	2503	66,880.78	0.00	0.00	0.00	66,880.78
Deferred Mbr - Special Hlth Wkr Mbr	2504	27,087.76	0.00	0.00	0.00	27,087.76
Deferred Mbr - Multi Primary Sections	2507	14,506.70	0.00	0.00	0.00	14,506.70

American Public Health Assoc  
SOFP Detail  
For the Ten Months Ending Saturday, April 30, 2022

	Account Number	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
Deferred Mbr - Early Career Professional	2509	79,884.93	0.00	0.00	0.00	79,884.93
Deferred Mbr - Student Bulk	2510	99,949.71	0.00	0.00	0.00	99,949.71
Deferred Mbr - Agency Member	2550	211,571.72	0.00	0.00	0.00	211,571.72
Deferred Mbr - Agency Individual	2551	47,156.03	0.00	0.00	0.00	47,156.03
Total Deferred Membership Dues		<u>1,618,671.41</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>1,618,671.41</u>
Deferred Subs- Direct - AJPH	2601	(200.00)	0.00	0.00	0.00	(200.00)
Deferred Subs - AJPH (PPF)	2603	466,245.79	0.00	0.00	0.00	466,245.79
Deferred Subs- 1 Seat Std Mth 1 yr	2610	(201.83)	0.00	0.00	0.00	(201.83)
Deferred Subs- 1 Seat Std Mth 2 yr	2611	(16.88)	0.00	0.00	0.00	(16.88)
Deferred Subs- 11-20 Seat Std Mth 1 yr	2612	0.02	0.00	0.00	0.00	0.02
Deferred Subs- 11-20 Seat Std Mth 2 yr	2613	(0.12)	0.00	0.00	0.00	(0.12)
Deferred Subs- 2-5 Seat Std Mth 1 yr	2614	(96.67)	0.00	0.00	0.00	(96.67)
Deferred Subs- 2-5 Seat Std Mth 2 yr	2615	(0.50)	0.00	0.00	0.00	(0.50)
Deferred Subs- 21-50 Seat Standard 2 yr	2617	(0.06)	0.00	0.00	0.00	(0.06)
Deferred Subs- 6-10 Seat Std Mth 1 yr	2618	217,096.70	0.00	0.00	0.00	217,096.70
Deferred Subs- 6-10 Seat Std Mth 2 yr	2619	(0.26)	0.00	0.00	0.00	(0.26)
Deferred Subs- Enterprise Std Mth 1 yr	2620	(0.28)	0.00	0.00	0.00	(0.28)
Deferred Subs- Enterprise Std Mth 2 yr	2621	(0.06)	0.00	0.00	0.00	(0.06)
Deferred Subs- TNH (PPF)	2653	2,310.03	0.00	0.00	0.00	2,310.03
Defferred Subs-Food Compendium PPF	2663	4,077.22	0.00	0.00	0.00	4,077.22
Defferred Subs- CCDM(PPF)	2664	59,423.17	0.00	0.00	0.00	59,423.17
Total Deferred Subscription Dues		<u>748,636.27</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>748,636.27</u>
Unidentified Receipts	2701	8,586.30	0.00	0.00	0.00	8,586.30
RWJ Deferred Revenue	2703	76,500.00	0.00	0.00	0.00	76,500.00
PPF Unidentified Receipts	2702	1,890.00	0.00	0.00	0.00	1,890.00
Deferred Revenue - Other	2705	156,515.04	0.00	0.00	0.00	156,515.04
Deferred Revenue - A/M	2711	1,295.00	0.00	0.00	0.00	1,295.00
Deferred Revenue - Exhibits	2712	224,365.00	0.00	0.00	0.00	224,365.00
Deferred Revenue - IMIS E-Orders	2714	36,613.33	0.00	0.00	0.00	36,613.33
Deferred Rev - AJPH	2718	145,138.34	0.00	0.00	0.00	145,138.34
Deferred Rev - Advertising	2719	116,000.71	0.00	0.00	0.00	116,000.71
Def Rev - Community Benefit Prog (Kaiser)	2722	13,421.75	0.00	0.00	0.00	13,421.75
Deferred Revenue - A/M Dues (JSA)	2727	(85.00)	0.00	0.00	0.00	(85.00)

American Public Health Assoc  
SOFP Detail  
For the Ten Months Ending Saturday, April 30, 2022

	Account Number	Unrestricted	Board Designated	Temp Restricted	Permanently Restricted	Grand Total
Deferred Revenue - Aetna	2755	126,407.52	0.00	0.00	0.00	126,407.52
Total Deferred Other		906,647.99	0.00	0.00	0.00	906,647.99
Total Current Liabilities:		3,896,043.49	0.00	0.00	0.00	3,896,043.49
Current Portion, Long Term Debt- Bonds	2851	80,823.47	0.00	0.00	0.00	80,823.47
Total Current Portion, LT Debt		80,823.47	0.00	0.00	0.00	80,823.47
Long Term Notes Payable	2801	3,260,415.49	0.00	0.00	0.00	3,260,415.49
Total Long Term Debt		3,260,415.49	0.00	0.00	0.00	3,260,415.49
Other Long Term Liabilities	2900	1,251,122.07	0.00	0.00	0.00	1,251,122.07
Total Other Long Term Liabilities		1,251,122.07	0.00	0.00	0.00	1,251,122.07
Total Liabilities		8,488,404.52	0.00	0.00	0.00	8,488,404.52
Net Assets:						
Net Assets		19,940,661.29	365,782.58	9,183,542.02	679,562.41	30,169,548.30
Total Net Assets		19,940,661.29	365,782.58	9,183,542.02	679,562.41	30,169,548.30
Total Liabilities and Net Assets		28,429,065.81	365,782.58	9,183,542.02	679,562.41	38,657,952.82

American Public Health Assoc  
SOA-Statement of Activities  
For the Ten Months Ending Saturday, April 30, 2022

Current Period		Current YTD Actual	YTD Budget	YTD Variance	Annual Budget	Prior YTD Actual	Percent of Budget
Revenues from Operations:							
\$257,971.99	Membership Dues	\$2,569,792.04	\$2,637,140.00	(\$67,347.96)	\$3,159,680.00	\$2,510,771.14	81.33%
139,080.98	Subscription Fees and Royalties	1,586,889.41	1,500,380.00	86,509.41	1,836,920.00	1,367,256.18	86.39%
24,537.86	Advertising	289,645.64	200,140.00	89,505.64	262,140.00	151,549.99	110.49%
(54,282.53)	Book Sales	214,353.41	817,730.00	(603,376.59)	1,063,700.00	356,645.71	20.15%
13,530.00	Convention	5,044,110.47	5,624,880.00	(580,769.53)	5,635,450.00	4,945,191.44	89.51%
(14,366.43)	Interest Income	(15,266.90)	9,000.00	(24,266.90)	26,000.00	10,976.87	(58.72%)
0.00	Rent on Subleases	0.00	23,190.00	(23,190.00)	69,580.00	0.00	0.00%
11,902.42	Miscellaneous	249,512.05	97,990.00	151,522.05	171,300.00	257,940.77	145.66%
551,140.52	Contracts and Grants	4,826,466.24	2,555,250.40	2,271,215.84	3,509,579.49	4,443,760.30	137.52%
0.00	Revenue of Related Org's	0.00	0.00	0.00	0.00	0.00	0.00%
929,514.81	Total Revenues from Operations	14,765,502.36	13,465,700.40	1,299,801.96	15,734,349.49	14,044,092.40	93.84%
Expenses from Operations:							
591,144.03	Salaries, Benefits & Taxes	6,229,073.19	6,940,234.10	(711,160.91)	8,353,986.98	6,113,313.29	74.56%
328,008.46	Consulting and Temporary Services	2,820,505.37	1,452,150.00	1,368,355.37	1,850,220.00	1,798,859.45	152.44%
61,818.81	Professional Services	476,115.10	334,570.00	141,545.10	437,320.00	407,458.00	108.87%
120,150.00	Subcontract Costs	650,961.00	125,000.00	525,961.00	250,000.00	1,383,180.00	260.38%
(757.00)	On-Site Convention Costs	1,367,546.09	1,665,070.00	(297,523.91)	1,665,070.00	645,612.74	82.13%
19,257.92	Property Mgt, Rent and Utilities	156,766.92	204,630.00	(47,863.08)	251,030.00	163,038.39	62.45%
40,452.16	Depreciation and Amortization	417,751.94	439,940.00	(22,188.06)	528,060.00	415,193.28	79.11%
6,629.47	Equip Rental and Maintenance	83,026.06	145,100.00	(62,073.94)	171,000.00	193,138.71	48.55%
(22,935.96)	Telephone / Webinar	69,275.25	80,440.00	(11,164.75)	155,900.00	147,463.57	44.44%
11,985.00	Travel and Related Costs	364,035.55	480,720.00	(116,684.45)	568,080.00	161,773.27	64.08%
15,165.63	Printing and Production	531,974.10	576,660.00	(44,685.90)	782,510.00	506,303.28	67.98%
5,215.27	Cost of Goods Sold	90,350.92	129,420.00	(39,069.08)	169,730.00	120,124.46	53.23%
20,433.48	Postage, Shipping and Mailing	190,397.40	243,045.00	(52,647.60)	312,860.00	178,299.10	60.86%
9,215.03	Supplies and Equipment	78,358.46	91,140.00	(12,781.54)	111,750.00	77,326.81	70.12%
8,627.53	Insurance	107,285.30	92,410.00	14,875.30	106,810.00	103,028.12	100.44%
(250.00)	Taxes Non-Payroll	397,449.89	404,800.00	(7,350.11)	406,450.00	438,321.34	97.79%
8,194.54	Building Interest & Finance Costs	88,998.16	85,330.00	3,668.16	115,900.00	97,278.93	76.79%
86,384.64	Other Costs	1,055,328.76	1,138,030.00	(82,701.24)	1,952,100.00	1,049,049.27	54.06%
9,209.20	Contributions to Other Orgs	109,551.00	102,100.00	7,451.00	121,320.00	99,468.73	90.30%
0.00	Data Processing User Charges	0.00	0.00	0.00	0.00	0.00	0.00%
0.00	Indirect Cost Recovery-Contracts/Grants	0.00	0.00	0.00	0.00	0.00	0.00%
1,317,948.21	Total Expenses from Operations	15,284,750.46	14,730,789.10	553,961.36	18,310,096.98	14,098,230.74	83.48%
(388,433.40)	Change in Net Assets from Operations	(519,248.10)	(1,265,088.70)	745,840.60	(2,575,747.49)	(54,138.34)	20.16%
Non-Operational Activity:							
15,545.95	Investment Income	371,987.17	113,750.00	258,237.17	135,000.00	591,450.34	275.55%
(557,127.54)	Net Investment Apprec/(Deprec)	(1,083,191.94)	25,000.00	(1,108,191.94)	30,000.00	854,889.74	(3610.64%)
(930,014.99)	Change in Net Assets	(1,230,452.87)	(1,126,338.70)	(104,114.17)	(2,410,747.49)	1,392,201.74	51.04%

American Public Health Assoc  
SOA-Statement of Activities Summary detail Unrestricted  
For the Ten Months Ending Saturday, April 30, 2022

Current Period		Current YTD Actual	YTD Budget	YTD Variance	Annual Budget	Prior YTD Actual	Percent of Budget
Revenues from Operations:							
\$152,284.21	Dues: Regular Members	\$1,515,421.44	\$1,653,530.00	(\$138,108.56)	\$1,984,230.00	\$1,502,660.88	76.37%
0.00	Dues: Contributing Members	(4.00)	0.00	(4.00)	0.00	892.00	0.00%
21,811.26	Dues: Student Members	217,558.48	243,010.00	(25,451.52)	291,390.00	240,422.56	74.66%
9,130.92	Dues: Retired Members	89,157.78	87,800.00	1,357.78	105,360.00	93,508.89	84.62%
4,692.50	Dues: Special Health Worker Members	52,272.56	62,440.00	(10,167.44)	74,920.00	62,526.87	69.77%
2,124.80	Dues: Multiple Membership (primary sections)	21,368.72	9,730.00	11,638.72	11,670.00	20,392.55	183.11%
14,648.31	Dues: Early Career Professionals	152,525.12	162,660.00	(10,134.88)	195,180.00	162,881.16	78.15%
16,780.05	Dues: Student Bulk Individual	158,627.97	119,510.00	39,117.97	143,410.00	123,522.26	110.61%
28,337.94	Dues: Agency	258,614.53	214,500.00	44,114.53	257,380.00	217,816.27	100.48%
8,162.00	Dues: Agency Individual	82,958.07	60,900.00	22,058.07	73,080.00	63,084.59	113.52%
0.00	Dues: Affiliates	21,291.37	23,060.00	(1,768.63)	23,060.00	23,063.11	92.33%
257,971.99	Total Membership Dues	2,569,792.04	2,637,140.00	(67,347.96)	3,159,680.00	2,510,771.14	81.33%
0.00	Subs: Direct - AJPH	0.00	0.00	0.00	0.00	100.00	0.00%
0.00	Subs: Agent - AJPH (All) PPF	396,464.65	545,910.00	(149,445.35)	656,000.00	520,042.93	60.44%
0.00	Subs: Agent - TNH (All) PPF	2,943.75	4,000.00	(1,056.25)	4,200.00	3,383.27	70.09%
152.00	Subs: AJPH Site Pass	3,268.00	4,000.00	(732.00)	4,800.00	3,672.00	68.08%
978.00	Subs: AJPH Pay Per View	7,154.00	9,200.00	(2,046.00)	11,040.00	8,508.00	64.80%
0.00	Subs: Standard Methods- PPF	173,812.16	0.00	173,812.16	0.00	209,417.40	0.00%
3,133.16	Subs: Standard Methods	14,188.34	247,600.00	(233,411.66)	280,000.00	13,706.66	5.07%
0.00	Revenue Distribution Standard Methods Online	(30,611.67)	(69,990.00)	39,378.33	(93,330.00)	(81,420.21)	32.80%
0.00	Subs: Books	55,457.85	79,090.00	(23,632.15)	96,370.00	43,487.87	57.55%
(2,464.00)	Single Copy	34,877.15	21,220.00	13,657.15	41,490.00	32,650.00	84.06%
3,550.00	AJPH Surcharges	201,468.70	226,880.00	(25,411.30)	308,900.00	176,505.75	65.22%
210.00	AJPH Postage Recovery	3,790.00	4,200.00	(410.00)	5,040.00	3,730.00	75.20%
0.00	TNH Pay Per Article	0.00	50.00	(50.00)	60.00	0.00	0.00%
0.00	TNH Pay Per Issue	0.00	50.00	(50.00)	60.00	0.00	0.00%
0.00	Reprints	0.00	0.00	0.00	500.00	0.00	0.00%
94,097.72	Royalties	193,279.82	157,770.00	35,509.82	197,870.00	143,301.35	97.68%
271.14	Permissions	2,833.27	8,600.00	(5,766.73)	11,520.00	10,207.14	24.59%
0.00	Royalties -CCDM online	0.00	0.00	0.00	3,000.00	0.00	0.00%
39,152.96	Fees: CMART Revenue (Boxwood)	527,963.39	261,800.00	266,163.39	309,400.00	279,964.02	170.64%
139,080.98	Total Sub Fees and Royalties	1,586,889.41	1,500,380.00	86,509.41	1,836,920.00	1,367,256.18	86.39%
1,500.00	Advertising-Display-AJPH	40,850.00	50,000.00	(9,150.00)	65,000.00	25,440.00	62.85%
2,040.00	Advertising-Classified-AJPH	14,210.00	30,000.00	(15,790.00)	40,000.00	2,600.00	35.53%
16,522.86	Advertising - Banner	196,092.83	92,750.00	103,342.83	115,000.00	96,336.18	170.52%
0.00	Advertising-Display-TNH	0.00	11,250.00	(11,250.00)	20,000.00	0.00	0.00%
4,475.00	Advertising-Classified-TNH	37,087.81	9,000.00	28,087.81	15,000.00	27,173.81	247.25%
0.00	Advertising-General	1,405.00	7,140.00	(5,735.00)	7,140.00	0.00	19.68%
24,537.86	Total Advertising	289,645.64	200,140.00	89,505.64	262,140.00	151,549.99	110.49%
(56,028.56)	Book Sales	198,669.52	778,180.00	(579,510.48)	1,018,520.00	336,015.81	19.51%
0.00	Book Sales Over/Under	(132.11)	0.00	(132.11)	0.00	0.00	0.00%
1,719.08	E-Book Sales	25,362.49	24,540.00	822.49	31,700.00	27,429.31	80.01%
0.00	Paraphernalia Sales	13,285.95	11,700.00	1,585.95	11,700.00	11,278.00	113.56%
0.00	Book Sales Returns	0.00	0.00	0.00	(1,300.00)	0.00	0.00%
26.95	Book Sales Postage Recovery	543.00	9,670.00	(9,127.00)	12,080.00	1,853.29	4.50%



American Public Health Assoc  
SOA-Statement of Activities Summary detail Unrestricted  
For the Ten Months Ending Saturday, April 30, 2022

Current Period		Current YTD Actual	YTD Budget	YTD Variance	Annual Budget	Prior YTD Actual	Percent of Budget
0.00	Revenue Distribution	(23,375.44)	(6,360.00)	(17,015.44)	(9,000.00)	(19,930.70)	259.73%
(54,282.53)	Total Book Sales	214,353.41	817,730.00	(603,376.59)	1,063,700.00	356,645.71	20.15%
0.00	Registration: Regular Members	1,684,083.00	1,747,420.00	(63,337.00)	1,747,420.00	1,666,728.00	96.38%
0.00	Registration: Student Members	431,461.00	454,050.00	(22,589.00)	454,050.00	419,463.00	95.02%
0.00	Registration: Retired Members	59,415.00	67,580.00	(8,165.00)	67,580.00	73,973.00	87.92%
0.00	Registration: Special Hlth Wkr Members	60,114.00	90,700.00	(30,586.00)	90,700.00	74,034.00	66.28%
0.00	Registration: Agency Members	443,501.00	397,440.00	46,061.00	397,440.00	472,475.00	111.59%
0.00	Registration: Transitional Members	205,063.00	210,690.00	(5,627.00)	210,690.00	201,802.00	97.33%
0.00	Registration: One Day - Members	256,549.00	252,610.00	3,939.00	252,610.00	318,063.00	101.56%
0.00	Registration: Non Members	656,886.00	467,340.00	189,546.00	467,340.00	516,108.00	140.56%
0.00	Registration: Student Non Members	53,448.00	56,360.00	(2,912.00)	56,360.00	63,623.00	94.83%
0.00	Registration: One Day - Non Members	48,477.00	9,090.00	39,387.00	9,090.00	660.00	533.30%
0.00	Registration: Guests	9,555.00	12,870.00	(3,315.00)	12,870.00	0.00	74.24%
6,575.00	Registration: Mid-Year Meeting	7,075.00	62,000.00	(54,925.00)	62,000.00	47,830.00	11.41%
0.00	Fees: A/M Premium Booths	70,800.00	81,440.00	(10,640.00)	81,440.00	79,650.00	86.94%
0.00	Fees: A/M Extra Exhibitor Badges	4,750.00	0.00	4,750.00	0.00	0.00	0.00%
0.00	Fees: A/M Virtual PH Expo	10,248.34	5,050.00	5,198.34	5,050.00	6,794.16	202.94%
0.00	Fees: A/M Exhibit Premium / Non-Profit	12,034.63	27,150.00	(15,115.37)	27,150.00	68,607.87	44.33%
0.00	Fees: A/M Commercial Exhibit Inline	88,599.74	459,000.00	(370,400.26)	459,000.00	83,200.26	19.30%
0.00	Fees: A/M Commercial Exhibit Corner	5,569.62	32,950.00	(27,380.38)	32,950.00	(429.62)	16.90%
0.00	Fees: A/M Nonprofit Inline	375,275.78	387,870.00	(12,594.22)	387,870.00	412,976.72	96.75%
0.00	Fees: A/M Nonprofit Corner	15,895.89	6,540.00	9,355.89	6,540.00	7,303.61	243.06%
0.00	Fees: Career Mart-Interview Booths (For Profit)	156.20	100.00	56.20	100.00	90.00	156.20%
90.00	Fees: A/M CE Enrollment	70,830.00	93,000.00	(22,170.00)	93,000.00	63,425.00	76.16%
40.00	Fees: Enrollment Online	330.00	5,000.00	(4,670.00)	5,000.00	575.00	6.60%
350.00	Fees: Applications	63,650.00	30,000.00	33,650.00	40,000.00	45,450.00	159.13%
0.00	Fees: A/M Meal Tickets	2,915.00	22,300.00	(19,385.00)	22,300.00	0.00	13.07%
0.00	Fees: A/M Cancellation Fees	15,715.00	26,000.00	(10,285.00)	26,000.00	7,091.00	60.44%
0.00	Fees: A/M Advertising	11,600.00	0.00	11,600.00	0.00	0.00	0.00%
4,425.00	Fees: A/M APHA Live Members	4,920.00	11,260.00	(6,340.00)	11,560.00	3,669.00	42.56%
60.00	Fees: A/M APHA Live Members	3,048.00	8,380.00	(5,332.00)	8,650.00	4,770.99	35.24%
0.00	Fees: A/M APHA Live - GROUP	1,797.00	6,190.00	(4,393.00)	6,190.00	2,895.00	29.03%
1,990.00	Fees: A/M Sponsorship	284,301.00	450,000.00	(165,699.00)	450,000.00	278,306.00	63.18%
0.00	Fees: A/M Related Org Room Rental	2,845.00	12,000.00	(9,155.00)	12,000.00	950.00	23.71%
0.00	Fees: A/M Other Revenue	80,322.27	129,500.00	(49,177.73)	129,500.00	20,857.45	62.02%
0.00	Fees: A/M Essential Learning Non-Attendee	2,880.00	3,000.00	(120.00)	3,000.00	4,250.00	96.00%
13,530.00	Total Convention	5,044,110.47	5,624,880.00	(580,769.53)	5,635,450.00	4,945,191.44	89.51%
(14,366.43)	Interest Income	(15,266.90)	9,000.00	(24,266.90)	26,000.00	10,976.87	(58.72%)
(14,366.43)	Total Interest Income	(15,266.90)	9,000.00	(24,266.90)	26,000.00	10,976.87	(58.72%)
0.00	Rent on Subleases	0.00	23,190.00	(23,190.00)	69,580.00	0.00	0.00%
0.00	Total Rent on Subleases	0.00	23,190.00	(23,190.00)	69,580.00	0.00	0.00%
2,310.01	Miscellaneous Revenue	113,332.54	23,760.00	89,572.54	44,240.00	107,633.41	256.18%
155.00	Contributions to APHA	2,365.00	2,000.00	365.00	10,000.00	13,934.65	23.65%
4,000.00	Sponsorships	11,000.00	7,000.00	4,000.00	7,000.00	7,000.00	157.14%
0.00	Gen Donation Mail	2,300.00	0.00	2,300.00	0.00	175.00	0.00%
0.00	General Donation (website)	39.31	0.00	39.31	0.00	3,060.30	0.00%
3,028.00	EMC - Online	53,845.94	24,500.00	29,345.94	52,200.00	47,499.38	103.15%
776.20	EMC Mail	31,056.70	11,870.00	19,186.70	29,000.00	33,645.62	107.09%
0.00	Help Us, Help Them Donation	11,459.00	10,000.00	1,459.00	10,000.00	18,950.00	114.59%

American Public Health Assoc  
SOA-Statement of Activities Summary detail Unrestricted  
For the Ten Months Ending Saturday, April 30, 2022

Current Period		Current YTD Actual	YTD Budget	YTD Variance	Annual Budget	Prior YTD Actual	Percent of Budget
0.00	Car Donation - Non- Member	0.00	0.00	0.00	0.00	25.00	0.00%
1,633.21	Label Sales	24,113.56	18,860.00	5,253.56	18,860.00	26,017.41	127.86%
11,902.42	Total Miscellaneous	249,512.05	97,990.00	151,522.05	171,300.00	257,940.77	145.66%
303,983.26	Contracts Revenue	2,205,537.94	1,226,459.72	979,078.22	1,863,249.73	1,450,650.43	118.37%
74,570.71	Grants Revenue	910,095.46	1,305,950.68	(395,855.22)	1,612,799.76	2,955,970.03	56.43%
172,586.55	Interfund Activity	1,643,082.84	22,840.00	1,620,242.84	33,530.00	37,139.84	4900.34%
0.00	Fees for Service (Exchange of Transaction)	67,750.00	0.00	67,750.00	0.00	0.00	0.00%
551,140.52	Total Contracts and Grants	4,758,716.24	2,555,250.40	2,203,465.84	3,509,579.49	4,443,760.30	135.59%
929,514.81	Total Revenues from Operations	14,765,502.36	13,465,700.40	1,299,801.96	15,734,349.49	14,044,092.40	93.84%
Expenses from Operations:							
392,521.76	Full Time Salaries	4,300,931.76	5,129,335.00	(828,403.24)	6,174,201.00	4,273,250.01	69.66%
33,138.44	Annual Leave Taken	329,588.12	0.00	329,588.12	0.00	243,951.77	0.00%
11,308.19	Sick Leave Taken	85,442.41	0.00	85,442.41	0.00	54,527.62	0.00%
9,468.63	Other Leave Taken (P/A/C)	10,690.61	0.00	10,690.61	0.00	0.00	0.00%
446,437.02	Total Salaries & Wages	4,726,652.90	5,129,335.00	(402,682.10)	6,174,201.00	4,571,729.40	76.55%
33,165.25	FICA tax	335,842.86	0.00	335,842.86	0.00	328,672.99	0.00%
166.49	Unemployment Insurance	12,540.59	0.00	12,540.59	0.00	12,643.83	0.00%
0.00	Other Benefits Allocations	(21.24)	1,510,413.89	(1,510,435.13)	1,818,090.81	0.00	(0.00%)
2,790.92	DC Employer PFL	30,681.26	0.00	30,681.26	0.00	30,072.62	0.00%
3,427.80	Dental	36,620.33	0.00	36,620.33	0.00	33,404.20	0.00%
69,342.47	Major Medical	735,448.97	0.00	735,448.97	0.00	676,823.23	0.00%
22,742.75	Pension Costs	232,385.42	300,485.21	(68,099.79)	361,695.17	237,518.29	64.25%
2,442.61	Employee Life Insurance	42,942.97	0.00	42,942.97	0.00	39,937.48	0.00%
3,787.80	Employee Disability Insurance	38,342.07	0.00	38,342.07	0.00	36,598.59	0.00%
6,168.49	Annual Leave/Severance Pay	30,059.45	0.00	30,059.45	0.00	138,721.12	0.00%
0.00	Related Org's: Allow for ED	191.84	0.00	191.84	0.00	695.06	0.00%
672.43	Worker Compensation Insurance	7,385.77	0.00	7,385.77	0.00	6,496.48	0.00%
144,707.01	Total Employee Benefits / PR Taxes	1,502,420.29	1,810,899.10	(308,478.81)	2,179,785.98	1,541,583.89	68.93%
162,309.86	Consultants (Companies Only)	1,545,936.14	935,360.00	610,576.14	1,089,830.00	1,024,289.58	141.85%
129,728.27	Consultants (Individuals Only)	1,047,540.00	510,730.00	536,810.00	734,030.00	665,457.90	142.71%
35,970.33	Temporaries (Agencies)	227,029.23	6,060.00	220,969.23	26,360.00	109,111.97	861.26%
328,008.46	Total Consulting / Temporary Services	2,820,505.37	1,452,150.00	1,368,355.37	1,850,220.00	1,798,859.45	152.44%
5,303.02	Personnel Recruitment	20,235.12	12,500.00	7,735.12	15,000.00	9,573.24	134.90%
1,748.91	Fees: Outside Payroll Services	19,251.97	21,980.00	(2,728.03)	39,700.00	17,721.08	48.49%
0.00	Fees: Financial Adv Services	5,613.45	0.00	5,613.45	0.00	26,861.10	0.00%
5,117.00	Legal Services	25,883.45	22,060.00	3,823.45	33,800.00	19,416.00	76.58%
0.00	Audit & Tax Services	49,636.13	58,840.00	(9,203.87)	65,840.00	42,198.50	75.39%
27,595.21	Fees: Commissions	232,953.09	93,910.00	139,043.09	117,260.00	132,986.34	198.66%
8,763.26	Fees: PPF Commissions	50,760.69	25,970.00	24,790.69	31,080.00	48,199.32	163.32%
13,291.41	Fees: Other Serv (Misc Exp)	71,781.20	99,310.00	(27,528.80)	134,640.00	110,502.42	53.31%
61,818.81	Total Professional Services	476,115.10	334,570.00	141,545.10	437,320.00	407,458.00	108.87%
120,150.00	Contracts/Grants -Subcontracts	650,961.00	125,000.00	525,961.00	250,000.00	1,383,180.00	260.38%
120,150.00	Total Subcontract Costs	650,961.00	125,000.00	525,961.00	250,000.00	1,383,180.00	260.38%

American Public Health Assoc  
SOA-Statement of Activities Summary detail Unrestricted  
For the Ten Months Ending Saturday, April 30, 2022

Current Period		Current YTD Actual	YTD Budget	YTD Variance	Annual Budget	Prior YTD Actual	Percent of Budget
0.00	A/M: Meal Functions (Ticketed)	0.00	20,700.00	(20,700.00)	20,700.00	0.00	0.00%
0.00	A/M: Space Rental	14,527.00	28,000.00	(13,473.00)	28,000.00	0.00	51.88%
0.00	A/M: Shuttle Bus & Other Trans	20,725.00	20,730.00	(5.00)	20,730.00	0.00	99.98%
7,500.00	A/M: Labor	427,686.27	463,900.00	(36,213.73)	463,900.00	68,900.96	92.19%
0.00	A/M: Audio Visual	148,425.47	228,000.00	(79,574.53)	228,000.00	25,432.44	65.10%
0.00	A/M: Duplicating	0.00	132,000.00	(132,000.00)	132,000.00	0.00	0.00%
0.00	A/M: Decorating	113,165.64	3,000.00	110,165.64	3,000.00	0.00	3772.19%
0.00	A/M: Signs	33,338.65	19,350.00	13,988.65	19,350.00	0.00	172.29%
0.00	A/M: Freight	9,323.31	10,000.00	(676.69)	10,000.00	0.00	93.23%
0.00	A/M: Telephone	75,526.07	52,600.00	22,926.07	52,600.00	0.00	143.59%
0.00	A/M: Gratuities	168.54	2,000.00	(1,831.46)	2,000.00	300.00	8.43%
0.00	A/M: ADA Services	12,936.50	35,000.00	(22,063.50)	35,000.00	70.00	36.96%
0.00	A/M: Convention Staff Travel	36,582.82	67,740.00	(31,157.18)	67,740.00	3,247.89	54.00%
(3,500.00)	A/M: Food & Bev (Non-Ticketed)	35,129.93	57,000.00	(21,870.07)	57,000.00	0.00	61.63%
0.00	A/M: Registration	69,072.92	82,000.00	(12,927.08)	82,000.00	63,288.50	84.24%
0.00	A/M: Abstract Management	119,935.23	152,500.00	(32,564.77)	152,500.00	92,661.00	78.65%
334.00	A/M: Speaker Fees	39,486.26	35,000.00	4,486.26	35,000.00	38,000.00	112.82%
(5,425.00)	A/M: Virtual Platform	145,205.40	160,000.00	(14,794.60)	160,000.00	137,918.50	90.75%
334.00	A/M: Miscellaneous Other	66,311.08	95,550.00	(29,238.92)	95,550.00	215,793.45	69.40%
(757.00)	Total On-Site Convention Costs	1,367,546.09	1,665,070.00	(297,523.91)	1,665,070.00	645,612.74	82.13%
0.00	Rent Expense - Amortized Fees	0.00	1,260.00	(1,260.00)	3,800.00	0.00	0.00%
12,221.86	Cleaning Services	62,594.70	68,200.00	(5,605.30)	82,000.00	62,915.70	76.34%
0.00	Window Washing	2,500.00	3,150.00	(650.00)	4,730.00	0.00	52.85%
2,478.61	Trash/Recycle	6,050.30	8,950.00	(2,899.70)	11,500.00	4,927.67	52.61%
205.00	Landscape Maintenance	2,050.00	2,950.00	(900.00)	4,700.00	2,130.69	43.62%
0.00	Water Treatment	0.00	0.00	0.00	500.00	0.00	0.00%
197.76	Pest Control	960.80	1,150.00	(189.20)	1,400.00	953.80	68.63%
0.00	Snow Removal	423.00	3,600.00	(3,177.00)	3,600.00	0.00	11.75%
788.00	Security	8,280.00	12,500.00	(4,220.00)	15,000.00	12,597.20	55.20%
3,366.69	Utilities	71,006.02	95,820.00	(24,813.98)	115,000.00	72,849.96	61.74%
0.00	Water	2,902.10	6,650.00	(3,747.90)	8,000.00	6,121.74	36.28%
0.00	Oil	0.00	400.00	(400.00)	800.00	541.63	0.00%
19,257.92	Total Prop. Mgt., Rent and Utilities	156,766.92	204,630.00	(47,863.08)	251,030.00	163,038.39	62.45%
1,115.16	Depr/Furn, Fax & Equipment	11,151.60	11,140.00	11.60	13,390.00	11,151.60	83.28%
3,447.76	Depr/ Data Processing Equip	44,410.53	44,420.00	(9.47)	53,330.00	21,326.37	83.27%
3,806.37	Depr/ Software Development	42,897.26	99,630.00	(56,732.74)	119,620.00	72,391.30	35.86%
188.98	Depr/ Software	3,170.85	1,700.00	1,470.85	2,050.00	2,297.26	154.68%
3,610.14	Depr/ Website Development	36,101.40	9,250.00	26,851.40	11,110.00	35,789.23	324.95%
19,966.78	Depr/ Building	199,667.80	199,680.00	(12.20)	239,600.00	199,667.80	83.33%
1,259.97	Depr/Building Improvements	12,599.70	13,500.00	(900.30)	16,200.00	11,938.92	77.78%
887.46	Depr Building Carpet	8,874.60	8,870.00	4.60	10,650.00	8,874.60	83.33%
6,169.54	Depr Building Equipment Replacement	58,878.20	51,750.00	7,128.20	62,110.00	51,756.20	94.80%
40,452.16	Total Depreciation / Amortization	417,751.94	439,940.00	(22,188.06)	528,060.00	415,193.28	79.11%
4,307.00	Repairs and Maintenance	47,572.21	84,400.00	(36,827.79)	97,000.00	72,461.26	49.04%
0.00	Repairs and Maintenance - Elevators	9,703.33	11,500.00	(1,796.67)	14,000.00	12,039.73	69.31%
0.00	Repairs and Maintenance - HVAC	7,586.30	18,200.00	(10,613.70)	22,000.00	53,984.80	34.48%
0.00	Repairs and Maintenance - Plumbing	0.00	6,000.00	(6,000.00)	8,000.00	35,305.00	0.00%
2,322.47	Office Equip Lease/Rental	18,164.22	25,000.00	(6,835.78)	30,000.00	19,347.92	60.55%
6,629.47	Total Equip Rental / Maintenance	83,026.06	145,100.00	(62,073.94)	171,000.00	193,138.71	48.55%

American Public Health Assoc  
SOA-Statement of Activities Summary detail Unrestricted  
For the Ten Months Ending Saturday, April 30, 2022

Current Period		Current YTD Actual	YTD Budget	YTD Variance	Annual Budget	Prior YTD Actual	Percent of Budget
2,709.55	Telephone and Fax	32,041.73	52,070.00	(20,028.27)	63,700.00	26,657.38	50.30%
(25,645.51)	Webinar	37,233.52	28,370.00	8,863.52	92,200.00	120,806.19	40.38%
(22,935.96)	Total Telephone / Webinar	69,275.25	80,440.00	(11,164.75)	155,900.00	147,463.57	44.44%
2,254.29	Travel: Staff	12,977.29	12,130.00	847.29	23,930.00	801.07	54.23%
0.00	Travel: Consultants	6,830.56	24,990.00	(18,159.44)	43,370.00	0.00	15.75%
4,057.76	Travel: Member	194,369.42	118,890.00	75,479.42	134,920.00	90,291.62	144.06%
2,169.00	Travel: Seminar Reg Fees	33,010.66	35,070.00	(2,059.34)	45,850.00	21,845.63	72.00%
155.25	Travel: Audio Visual	55,216.06	163,450.00	(108,233.94)	163,450.00	20,714.00	33.78%
3,230.76	Training / Professional Development	6,062.64	23,900.00	(17,837.36)	42,100.00	5,884.95	14.40%
117.94	Food Services/Meeting Hospitality	55,568.92	102,290.00	(46,721.08)	114,460.00	22,236.00	48.55%
11,985.00	Total Travel and Related Costs	364,035.55	480,720.00	(116,684.45)	568,080.00	161,773.27	64.08%
10,408.06	Printing	377,508.19	379,750.00	(2,241.81)	524,610.00	402,255.56	71.96%
0.00	Printing for Reprints	778.06	1,600.00	(821.94)	3,120.00	0.00	24.94%
1,677.98	Graphic Arts Services	36,591.79	55,250.00	(18,658.21)	64,630.00	21,355.28	56.62%
282.96	Word Processing	6,260.32	0.00	6,260.32	600.00	3,912.96	1043.39%
0.00	Binding	0.00	730.00	(730.00)	980.00	0.00	0.00%
2,100.00	Copy Editing	82,831.40	100,520.00	(17,688.60)	136,420.00	67,182.25	60.72%
290.00	Proof Reading	4,000.00	7,000.00	(3,000.00)	9,500.00	4,579.82	42.11%
0.00	Other Development Costs	15,243.00	0.00	15,243.00	0.00	0.00	0.00%
253.01	Storage- Vendor/Publisher	5,981.82	16,210.00	(10,228.18)	22,480.00	6,426.05	26.61%
153.62	Duplicating-Inside<1.5K Copies	2,779.52	15,600.00	(12,820.48)	19,970.00	591.36	13.92%
0.00	Duplicating-Outside->1.5K	0.00	0.00	0.00	200.00	0.00	0.00%
15,165.63	Total Printing and Production	531,974.10	576,660.00	(44,685.90)	782,510.00	506,303.28	67.98%
1,472.00	Cost of Goods Sold	45,899.60	84,060.00	(38,160.40)	115,430.00	66,045.70	39.76%
3,728.04	COGS Amort-Print on Demand	40,483.20	43,230.00	(2,746.80)	51,870.00	49,056.91	78.05%
0.00	COGS- Paraphernalia	3,870.03	2,130.00	1,740.03	2,130.00	3,930.00	181.69%
15.23	Book Issues	98.09	0.00	98.09	300.00	1,091.85	32.70%
5,215.27	Total Cost of Goods Sold	90,350.92	129,420.00	(39,069.08)	169,730.00	120,124.46	53.23%
16,865.68	Postage	148,166.68	172,485.00	(24,318.32)	220,600.00	134,394.81	67.17%
590.49	Delivery Services (UPS/Fed Ex)	13,114.79	23,830.00	(10,715.21)	32,670.00	12,522.02	40.14%
2,419.90	Fees: Mail Serv - Less Postage	23,527.77	29,100.00	(5,572.23)	38,440.00	23,984.58	61.21%
557.41	Fees: Pubs Dist & Fulfillment	5,528.16	17,630.00	(12,101.84)	21,150.00	7,397.69	26.14%
0.00	Freight	60.00	0.00	60.00	0.00	0.00	0.00%
20,433.48	Total Postage / Shipping / Mailing	190,397.40	243,045.00	(52,647.60)	312,860.00	178,299.10	60.86%
9,215.03	Materials & Supplies	57,034.95	59,260.00	(2,225.05)	78,720.00	29,445.11	72.45%
0.00	Equipment for Projects	1,541.50	0.00	1,541.50	0.00	(90.00)	0.00%
0.00	Software- One Year Use Only	19,782.01	31,880.00	(12,097.99)	33,030.00	47,971.70	59.89%
9,215.03	Total Supplies & Equipment	78,358.46	91,140.00	(12,781.54)	111,750.00	77,326.81	70.12%
0.00	Insurance (Non-Staff)	20,627.00	92,410.00	(71,783.00)	106,810.00	20,627.01	19.31%
8,627.53	Insurance Allocation	86,658.30	0.00	86,658.30	0.00	82,401.11	0.00%
8,627.53	Total Insurance	107,285.30	92,410.00	14,875.30	106,810.00	103,028.12	100.44%
0.00	Stipends	37,851.91	1,950.00	35,901.91	1,950.00	74,042.67	1941.12%
1,900.04	Honoraria	14,900.04	18,100.00	(3,199.96)	20,350.00	27,999.00	73.22%
300.00	Awards - Plaques, Etc	58,418.21	17,470.00	40,948.21	19,570.00	44,038.46	298.51%
0.00	Admin Expense	1,170.26	0.00	1,170.26	0.00	0.00	0.00%

American Public Health Assoc  
SOA-Statement of Activities Summary detail Unrestricted  
For the Ten Months Ending Saturday, April 30, 2022

Current Period		Current YTD Actual	YTD Budget	YTD Variance	Annual Budget	Prior YTD Actual	Percent of Budget
0.00	Operating Contingency	0.00	0.00	0.00	550,000.00	0.00	0.00%
3,082.84	Publicity and Promotion	68,198.42	105,350.00	(37,151.58)	166,100.00	63,673.26	41.06%
4,052.09	Subscriptions/Publications	107,637.42	76,830.00	30,807.42	80,440.00	76,426.36	133.81%
0.00	Mailing Lists	688.82	8,600.00	(7,911.18)	11,200.00	30,285.38	6.15%
3,864.54	Dues to Other Organizations	40,527.46	52,720.00	(12,192.54)	70,510.00	32,723.02	57.48%
0.00	Sect/Affil/PDB/ - Projects	0.00	88,500.00	(88,500.00)	106,000.00	1,000.00	0.00%
11,302.27	Fees: Bank	260,599.50	293,170.00	(32,570.50)	317,990.00	251,076.53	81.95%
58,782.86	Fees: Computer Access	454,757.84	473,360.00	(18,602.16)	579,580.00	431,673.24	78.46%
3,100.00	Filing Fees	4,646.50	1,980.00	2,666.50	8,910.00	6,004.62	52.15%
0.00	Electronic Storage/Recovery	5,932.38	0.00	5,932.38	0.00	0.00	0.00%
0.00	Bad Debt Expense	0.00	0.00	0.00	19,500.00	10,106.73	0.00%
(250.00)	Taxes- Non-Payroll	397,449.89	404,800.00	(7,350.11)	406,450.00	438,321.34	97.79%
0.00	Interest Expense	0.00	0.00	0.00	0.00	15.40	0.00%
6,499.02	Interest Expense Bondholders	69,342.96	68,330.00	1,012.96	81,100.00	80,308.33	85.50%
0.00	Remarketing Fees	0.00	0.00	0.00	7,200.00	0.00	0.00%
0.00	LOC Fees	2,700.00	0.00	2,700.00	7,200.00	0.00	37.50%
1,695.52	Amortized LOC Fees	16,955.20	17,000.00	(44.80)	20,400.00	16,955.20	83.11%
94,329.18	Total Other Costs	1,541,776.81	1,628,160.00	(86,383.19)	2,474,450.00	1,584,649.54	62.31%
9,209.20	APHA Contributions	109,551.00	102,100.00	7,451.00	121,320.00	99,468.73	90.30%
9,209.20	Total Contributions to Other Orgs	109,551.00	102,100.00	7,451.00	121,320.00	99,468.73	90.30%
81,881.19	Indirect Costs	733,499.23	408,636.01	324,863.22	573,310.54	515,401.60	127.94%
(81,881.19)	Indirect Costs (Contra)	(733,499.23)	(408,636.01)	(324,863.22)	(573,310.54)	(515,401.60)	127.94%
1,317,948.21	Total Expenses from Operations	15,284,750.46	14,730,789.10	553,961.36	18,310,096.98	14,098,230.74	83.48%
(388,433.40)	Change in Net Assets fr Operations	(519,248.10)	(1,265,088.70)	745,840.60	(2,575,747.49)	(54,138.34)	20.16%
Non-Operational Activity:							
11,346.10	Investment Income (Int & Dividends)	172,413.88	100,000.00	72,413.88	120,000.00	148,583.73	143.68%
(23,604.61)	Investment Service Fee	(66,036.28)	(41,250.00)	(24,786.28)	(55,000.00)	(22,306.93)	120.07%
27,804.46	Gain/Loss on Sale of Securities	265,609.57	55,000.00	210,609.57	70,000.00	465,173.54	379.44%
15,545.95	Total Investment Income	371,987.17	113,750.00	258,237.17	135,000.00	591,450.34	275.55%
(557,127.54)	Unrealized Gain/Loss on Invest	(1,083,191.94)	25,000.00	(1,108,191.94)	30,000.00	854,889.74	(3610.64%)
(557,127.54)	Total Net Investment Apprec/(Deprec)	(1,083,191.94)	25,000.00	(1,108,191.94)	30,000.00	854,889.74	(3610.64%)
(930,014.99)	Change in Net Assets	(1,230,452.87)	(1,126,338.70)	(104,114.17)	(2,410,747.49)	1,392,201.74	51.04%

American Public Health Assoc  
SOA-Statement of Activities By Restriction  
For the Ten Months Ending Saturday, April 30, 2022

	Unrestricted Funds Current YTD	Temp Restricted Current YTD	Perm Restricted Current YTD	Subtenants Current YTD	Grand Total Current YTD	Grand Total Prior YTD
<b>Revenues from Operations:</b>						
Membership Dues	\$2,569,792.04	\$0.00	\$0.00	\$0.00	\$2,569,792.04	\$2,510,771.14
Subscription Fees and Royalties	1,586,889.41	0.00	0.00	0.00	1,586,889.41	1,367,256.18
Advertising	289,645.64	0.00	0.00	0.00	289,645.64	151,549.99
Book Sales	214,353.41	0.00	0.00	0.00	214,353.41	356,645.71
Convention	5,044,110.47	0.00	0.00	0.00	5,044,110.47	4,945,191.44
Interest Income	(15,266.90)	13,389.93	(44,281.77)	0.00	(46,158.74)	36,966.92
Miscellaneous	249,512.05	143,246.38	0.00	0.00	392,758.43	348,397.82
Contracts and Grants	4,826,466.24	25,011.16	0.00	0.00	4,851,477.40	4,406,620.46
<b>Total Revenues from Operations</b>	<b>14,765,502.36</b>	<b>181,647.47</b>	<b>(44,281.77)</b>	<b>0.00</b>	<b>14,902,868.06</b>	<b>14,123,399.66</b>
<b>Expenses from Operations:</b>						
Salaries, Benefits & Taxes	6,229,073.19	0.00	0.00	0.00	6,229,073.19	6,113,313.29
Consulting and Temporary Services	2,820,505.37	0.00	0.00	0.00	2,820,505.37	1,798,944.45
Professional Services	476,115.10	0.00	0.00	0.00	476,115.10	407,458.00
Subcontract Costs	650,961.00	0.00	0.00	0.00	650,961.00	1,383,180.00
On-Site Convention Costs	1,367,546.09	0.00	0.00	0.00	1,367,546.09	645,612.74
Property Mgt, Rent and Utilities	156,766.92	0.00	0.00	0.00	156,766.92	163,038.39
Depreciation and Amortization	417,751.94	0.00	0.00	0.00	417,751.94	415,193.28
Equip Rental and Maintenance	83,026.06	0.00	0.00	0.00	83,026.06	193,138.71
Telephone / Webinar	69,275.25	0.00	0.00	0.00	69,275.25	147,463.57
Travel and Related Costs	364,035.55	0.00	0.00	0.00	364,035.55	161,773.27
Printing and Production	531,974.10	0.00	0.00	0.00	531,974.10	506,303.28
Cost of Goods Sold	90,350.92	0.00	0.00	0.00	90,350.92	120,124.46
Postage, Shipping and Mailing	190,397.40	0.00	0.00	0.00	190,397.40	178,299.10
Supplies and Equipment	78,358.46	0.00	0.00	0.00	78,358.46	77,326.81
Insurance	107,285.30	0.00	0.00	0.00	107,285.30	103,028.12
Taxes Non-Payroll	397,449.89	0.00	0.00	0.00	397,449.89	438,321.34
Building Interest & Finance Costs	88,998.16	0.00	0.00	0.00	88,998.16	97,278.93
Other Costs	1,055,328.76	0.00	0.00	0.00	1,055,328.76	1,049,049.27
Contributions to Other Orgs	109,551.00	0.00	0.00	0.00	109,551.00	99,468.73
<b>Total Expenses from Operations</b>	<b>15,284,750.46</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>15,284,750.46</b>	<b>14,098,315.74</b>
<b>Change in Net Assets from Operations</b>	<b>(519,248.10)</b>	<b>181,647.47</b>	<b>(44,281.77)</b>	<b>0.00</b>	<b>(381,882.40)</b>	<b>25,083.92</b>
<b>Non-Operational Activity:</b>						
Investment Income	371,987.17	0.00	0.00	0.00	371,987.17	591,450.34
Net Investment Apprec/(Deprec)	(1,083,191.94)	0.00	0.00	0.00	(1,083,191.94)	854,889.74
<b>Change in Net Assets</b>	<b>(1,230,452.87)</b>	<b>181,647.47</b>	<b>(44,281.77)</b>	<b>0.00</b>	<b>(1,093,087.17)</b>	<b>1,471,424.00</b>

American Public Health Assoc  
SOA-By Restriction Detail  
For the Ten Months Ending Saturday, April 30, 2022

	Account Number	Unrestricted Funds Current YTD	Temp Restricted Current YTD	Permanently Restrict Current YTD	Subtenants Current YTD	Grand Total Current YTD	Grand Total Prior YTD
Revenues from Operations:							
Dues: Regular Members	4100	\$1,515,421.44	\$0.00	\$0.00	\$0.00	\$1,515,421.44	\$1,502,660.88
Dues: Contributing Members	4101	(4.00)	0.00	0.00	0.00	(4.00)	892.00
Dues: Student Members	4102	217,558.48	0.00	0.00	0.00	217,558.48	240,422.56
Dues: Retired Members	4103	89,157.78	0.00	0.00	0.00	89,157.78	93,508.89
Dues: Special Health Worker Members	4104	52,272.56	0.00	0.00	0.00	52,272.56	62,526.87
Dues: Multiple Membership (primary sections)	4107	21,368.72	0.00	0.00	0.00	21,368.72	20,392.55
Dues: Early Career Professionals	4109	152,525.12	0.00	0.00	0.00	152,525.12	162,881.16
Dues: Student Bulk Individual	4110	158,627.97	0.00	0.00	0.00	158,627.97	123,522.26
Dues: Agency	4150	258,614.53	0.00	0.00	0.00	258,614.53	217,816.27
Dues: Agency Individual	4151	82,958.07	0.00	0.00	0.00	82,958.07	63,084.59
Dues: Affiliates	4160	21,291.37	0.00	0.00	0.00	21,291.37	23,063.11
Total Membership Dues		2,569,792.04	0.00	0.00	0.00	2,569,792.04	2,510,771.14
Subs: Direct - AJPH	4201	0.00	0.00	0.00	0.00	0.00	100.00
Subs: Agent - AJPH (All) PPF	4202	396,464.65	0.00	0.00	0.00	396,464.65	520,042.93
Subs: Agent - TNH (All) PPF	4203	2,943.75	0.00	0.00	0.00	2,943.75	3,383.27
Subs: AJPH Site Pass	4212	3,268.00	0.00	0.00	0.00	3,268.00	3,672.00
Subs: AJPH Pay Per View	4214	7,154.00	0.00	0.00	0.00	7,154.00	8,508.00
Subs: Standard Methods- PPF	4219	173,812.16	0.00	0.00	0.00	173,812.16	209,417.40
Subs: Standard Methods	4220	14,188.34	0.00	0.00	0.00	14,188.34	13,706.66
Revenue Distribution Standard Methods							
Online	4221	(30,611.67)	0.00	0.00	0.00	(30,611.67)	(81,420.21)
Subs: Books	4222	55,457.85	0.00	0.00	0.00	55,457.85	43,487.87
Single Copy	4250	34,877.15	0.00	0.00	0.00	34,877.15	32,650.00
AJPH Surcharges	4255	201,468.70	0.00	0.00	0.00	201,468.70	176,505.75
AJPH Postage Recovery	4257	3,790.00	0.00	0.00	0.00	3,790.00	3,730.00
Royalties	4302	193,279.82	0.00	0.00	0.00	193,279.82	143,301.35
Permissions	4303	2,833.27	0.00	0.00	0.00	2,833.27	10,207.14
Fees: CMART Revenue (Boxwood)	4350	527,963.39	0.00	0.00	0.00	527,963.39	279,964.02
Total Sub Fees and Royalties		1,586,889.41	0.00	0.00	0.00	1,586,889.41	1,367,256.18
Advertising-Display-AJPH	4400	40,850.00	0.00	0.00	0.00	40,850.00	25,440.00
Advertising-Classified-AJPH	4401	14,210.00	0.00	0.00	0.00	14,210.00	2,600.00
Advertising - Banner	4404	196,092.83	0.00	0.00	0.00	196,092.83	96,336.18
Advertising-Classified-TNH	4406	37,087.81	0.00	0.00	0.00	37,087.81	27,173.81
Advertising-General	4407	1,405.00	0.00	0.00	0.00	1,405.00	0.00
Total Advertising		289,645.64	0.00	0.00	0.00	289,645.64	151,549.99
Book Sales	4500	198,669.52	0.00	0.00	0.00	198,669.52	336,015.81
Book Sales Over/Under	4503	(132.11)	0.00	0.00	0.00	(132.11)	0.00
E-Book Sales	4504	25,362.49	0.00	0.00	0.00	25,362.49	27,429.31
Paraphernalia Sales	4507	13,285.95	0.00	0.00	0.00	13,285.95	11,278.00
Book Sales Postage Recovery	4510	543.00	0.00	0.00	0.00	543.00	1,853.29
Revenue Distribution	4550	(23,375.44)	0.00	0.00	0.00	(23,375.44)	(19,930.70)

American Public Health Assoc  
SOA-By Restriction Detail  
For the Ten Months Ending Saturday, April 30, 2022

	Account Number	Unrestricted Funds Current YTD	Temp Restricted Current YTD	Permanently Restrict Current YTD	Subtenants Current YTD	Grand Total Current YTD	Grand Total Prior YTD
Total Book Sales		214,353.41	0.00	0.00	0.00	214,353.41	356,645.71
Registration: Regular Members	4600	1,684,083.00	0.00	0.00	0.00	1,684,083.00	1,666,728.00
Registration: Student Members	4602	431,461.00	0.00	0.00	0.00	431,461.00	419,463.00
Registration: Retired Members	4603	59,415.00	0.00	0.00	0.00	59,415.00	73,973.00
Registration: Special Hlth Wkr Members	4604	60,114.00	0.00	0.00	0.00	60,114.00	74,034.00
Registration: Agency Members	4606	443,501.00	0.00	0.00	0.00	443,501.00	472,475.00
Registration: Transitional Members	4609	205,063.00	0.00	0.00	0.00	205,063.00	201,802.00
Registration: One Day - Members	4630	256,549.00	0.00	0.00	0.00	256,549.00	318,063.00
Registration: Non Members	4640	656,886.00	0.00	0.00	0.00	656,886.00	516,108.00
Registration: Student Non Members	4641	53,448.00	0.00	0.00	0.00	53,448.00	63,623.00
Registration: One Day - Non Members	4660	48,477.00	0.00	0.00	0.00	48,477.00	660.00
Registration: Guests	4670	9,555.00	0.00	0.00	0.00	9,555.00	0.00
Registration: Mid-Year Meeting	4686	7,075.00	0.00	0.00	0.00	7,075.00	47,830.00
Fees: A/M Premium Booths	4702	70,800.00	0.00	0.00	0.00	70,800.00	79,650.00
Fees: A/M Extra Exhibitor Badges	4703	4,750.00	0.00	0.00	0.00	4,750.00	0.00
Fees: A/M Virtual PH Expo	4704	10,248.34	0.00	0.00	0.00	10,248.34	6,794.16
Fees: A/M Exhibit Premium / Non-Profit	4705	12,034.63	0.00	0.00	0.00	12,034.63	68,607.87
Fees: A/M Commercial Exhibit Inline	4706	88,599.74	0.00	0.00	0.00	88,599.74	83,200.26
Fees: A/M Commercial Exhibit Corner	4707	5,569.62	0.00	0.00	0.00	5,569.62	(429.62)
Fees: A/M Nonprofit Inline	4708	375,275.78	0.00	0.00	0.00	375,275.78	412,976.72
Fees: A/M Nonprofit Corner	4709	15,895.89	0.00	0.00	0.00	15,895.89	7,303.61
Fees: Career Mart-Interview Booths (For Profit)	4803	156.20	0.00	0.00	0.00	156.20	90.00
Fees: A/M CE Enrollment	4850	70,830.00	0.00	0.00	0.00	70,830.00	63,425.00
Fees: Enrollment Online	4852	330.00	0.00	0.00	0.00	330.00	575.00
Fees: Applications	4861	63,650.00	0.00	0.00	0.00	63,650.00	45,450.00
Fees: A/M Meal Tickets	4901	2,915.00	0.00	0.00	0.00	2,915.00	0.00
Fees: A/M Cancellation Fees	4925	15,715.00	0.00	0.00	0.00	15,715.00	7,091.00
Fees: A/M Advertising	4930	11,600.00	0.00	0.00	0.00	11,600.00	0.00
Fees: A/M APHA Live Members	4932	4,920.00	0.00	0.00	0.00	4,920.00	3,669.00
Fees: A/M APHA Live Members	4933	3,048.00	0.00	0.00	0.00	3,048.00	4,770.99
Fees: A/M APHA Live - GROUP	4934	1,797.00	0.00	0.00	0.00	1,797.00	2,895.00
Fees: A/M Sponsorship	4940	284,301.00	0.00	0.00	0.00	284,301.00	278,306.00
Fees: A/M Related Org Room Rental	4950	2,845.00	0.00	0.00	0.00	2,845.00	950.00
Fees: A/M Other Revenue	4960	80,322.27	0.00	0.00	0.00	80,322.27	20,857.45
Fees: A/M Essential Learning Non-Attendee	4973	2,880.00	0.00	0.00	0.00	2,880.00	4,250.00
Total Convention		5,044,110.47	0.00	0.00	0.00	5,044,110.47	4,945,191.44
Interest Income	5100	(15,266.90)	13,389.93	(44,281.77)	0.00	(46,158.74)	36,966.92
Total Interest Income		(15,266.90)	13,389.93	(44,281.77)	0.00	(46,158.74)	36,966.92
Miscellaneous Revenue	5303	113,332.54	2,174.30	0.00	0.00	115,506.84	111,630.37
Contributions to APHA	5400	2,365.00	13,562.91	0.00	0.00	15,927.91	43,709.65
Sponsorships	5401	11,000.00	0.00	0.00	0.00	11,000.00	7,000.00
Gen Donation Mail	5449	2,300.00	0.00	0.00	0.00	2,300.00	175.00
General Donation (website)	5450	39.31	0.00	0.00	0.00	39.31	3,060.30
EMC - Online	5451	53,845.94	52,969.08	0.00	0.00	106,815.02	67,071.69



American Public Health Assoc  
SOA-By Restriction Detail  
For the Ten Months Ending Saturday, April 30, 2022

	Account Number	Unrestricted Funds Current YTD	Temp Restricted Current YTD	Permanently Restrict Current YTD	Subtenants Current YTD	Grand Total Current YTD	Grand Total Prior YTD
EMC Mail	5452	31,056.70	43,680.32	0.00	0.00	74,737.02	70,758.40
Major Gifts (Individuals over \$5K)	5453	0.00	30,859.77	0.00	0.00	30,859.77	0.00
Help Us, Help Them Donation	5454	11,459.00	0.00	0.00	0.00	11,459.00	18,950.00
Car Donation - Non- Member	5456	0.00	0.00	0.00	0.00	0.00	25.00
Label Sales	5500	24,113.56	0.00	0.00	0.00	24,113.56	26,017.41
Total Miscellaneous		249,512.05	143,246.38	0.00	0.00	392,758.43	348,397.82
Contracts Revenue	5700	2,205,537.94	0.00	0.00	0.00	2,205,537.94	1,450,650.43
Grants Revenue	5701	910,095.46	1,668,094.00	0.00	0.00	2,578,189.46	2,955,970.03
Interfund Activity	5702	1,643,082.84	(1,643,082.84)	0.00	0.00	0.00	0.00
Fees for Service (Exchange of Transaction)	5704	67,750.00	0.00	0.00	0.00	67,750.00	0.00
Total Contracts and Grants		4,758,716.24	25,011.16	0.00	0.00	4,783,727.40	4,406,620.46
Total Revenues from Operations		14,765,502.36	181,647.47	(44,281.77)	0.00	14,902,868.06	14,123,399.66
Expenses from Operations:							
Full Time Salaries	6100	4,300,931.76	0.00	0.00	0.00	4,300,931.76	4,273,250.01
Annual Leave Taken	6102	329,588.12	0.00	0.00	0.00	329,588.12	243,951.77
Sick Leave Taken	6103	85,442.41	0.00	0.00	0.00	85,442.41	54,527.62
Other Leave Taken (P/A/C)	6104	10,690.61	0.00	0.00	0.00	10,690.61	0.00
Total Salaries & Wages		4,726,652.90	0.00	0.00	0.00	4,726,652.90	4,571,729.40
FICA tax	6200	335,842.86	0.00	0.00	0.00	335,842.86	328,672.99
Unemployment Insurance	6201	12,540.59	0.00	0.00	0.00	12,540.59	12,643.83
Other Benefits Allocations	6202	(21.24)	0.00	0.00	0.00	(21.24)	0.00
DC Employer PFL	6203	30,681.26	0.00	0.00	0.00	30,681.26	30,072.62
Dental	6249	36,620.33	0.00	0.00	0.00	36,620.33	33,404.20
Major Medical	6250	735,448.97	0.00	0.00	0.00	735,448.97	676,823.23
Pension Costs	6251	232,385.42	0.00	0.00	0.00	232,385.42	237,518.29
Employee Life Insurance	6252	42,942.97	0.00	0.00	0.00	42,942.97	39,937.48
Employee Disability Insurance	6253	38,342.07	0.00	0.00	0.00	38,342.07	36,598.59
Annual Leave/Severance Pay	6254	30,059.45	0.00	0.00	0.00	30,059.45	138,721.12
Related Org's: Allow for ED	6258	191.84	0.00	0.00	0.00	191.84	695.06
Worker Compensation Insurance	6259	7,385.77	0.00	0.00	0.00	7,385.77	6,496.48
Total Employee Benefits / PR Taxes		1,502,420.29	0.00	0.00	0.00	1,502,420.29	1,541,583.89
Consultants (Companies Only)	6300	1,545,936.14	0.00	0.00	0.00	1,545,936.14	1,024,289.58
Consultants (Individuals Only)	6301	1,047,540.00	0.00	0.00	0.00	1,047,540.00	665,542.90
Temporaries (Agencies)	6350	227,029.23	0.00	0.00	0.00	227,029.23	109,111.97
Total Consulting / Temporary Services		2,820,505.37	0.00	0.00	0.00	2,820,505.37	1,798,944.45
Personnel Recruitment	6400	20,235.12	0.00	0.00	0.00	20,235.12	9,573.24
Fees: Outside Payroll Services	6401	19,251.97	0.00	0.00	0.00	19,251.97	17,721.08
Fees: Financial Adv Services	6410	5,613.45	0.00	0.00	0.00	5,613.45	26,861.10
Legal Services	6420	25,883.45	0.00	0.00	0.00	25,883.45	19,416.00
Audit & Tax Services	6421	49,636.13	0.00	0.00	0.00	49,636.13	42,198.50

American Public Health Assoc  
SOA-By Restriction Detail  
For the Ten Months Ending Saturday, April 30, 2022

	Account Number	Unrestricted Funds Current YTD	Temp Restricted Current YTD	Permanently Restrict Current YTD	Subtenants Current YTD	Grand Total Current YTD	Grand Total Prior YTD
Fees: Commissions	6440	232,953.09	0.00	0.00	0.00	232,953.09	132,986.34
Fees: PPF Commissions	6441	50,760.69	0.00	0.00	0.00	50,760.69	48,199.32
Fees: Other Serv (Misc Exp)	6490	71,781.20	0.00	0.00	0.00	71,781.20	110,502.42
Total Professional Services		<u>476,115.10</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>476,115.10</u>	<u>407,458.00</u>
Contracts/Grants -Subcontracts	6500	650,961.00	0.00	0.00	0.00	650,961.00	1,383,180.00
Total Subcontract Costs		<u>650,961.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>650,961.00</u>	<u>1,383,180.00</u>
A/M: Space Rental	6601	14,527.00	0.00	0.00	0.00	14,527.00	0.00
A/M: Shuttle Bus & Other Trans	6602	20,725.00	0.00	0.00	0.00	20,725.00	0.00
A/M: Labor	6603	427,686.27	0.00	0.00	0.00	427,686.27	68,900.96
A/M: Audio Visual	6604	148,425.47	0.00	0.00	0.00	148,425.47	25,432.44
A/M: Decorating	6606	113,165.64	0.00	0.00	0.00	113,165.64	0.00
A/M: Signs	6608	33,338.65	0.00	0.00	0.00	33,338.65	0.00
A/M: Freight	6609	9,323.31	0.00	0.00	0.00	9,323.31	0.00
A/M: Telephone	6612	75,526.07	0.00	0.00	0.00	75,526.07	0.00
A/M: Gratuities	6614	168.54	0.00	0.00	0.00	168.54	300.00
A/M: ADA Services	6616	12,936.50	0.00	0.00	0.00	12,936.50	70.00
A/M: Convention Staff Travel	6617	36,582.82	0.00	0.00	0.00	36,582.82	3,247.89
A/M: Food & Bev (Non-Ticketed)	6619	35,129.93	0.00	0.00	0.00	35,129.93	0.00
A/M: Registration	6621	69,072.92	0.00	0.00	0.00	69,072.92	63,288.50
A/M: Abstract Management	6622	119,935.23	0.00	0.00	0.00	119,935.23	92,661.00
A/M: Speaker Fees	6623	39,486.26	0.00	0.00	0.00	39,486.26	38,000.00
A/M: Virtual Platform	6625	145,205.40	0.00	0.00	0.00	145,205.40	137,918.50
A/M: Miscellaneous Other	6690	66,311.08	0.00	0.00	0.00	66,311.08	215,793.45
Total On-Site Convention Costs		<u>1,367,546.09</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>1,367,546.09</u>	<u>645,612.74</u>
Cleaning Services	6711	62,594.70	0.00	0.00	0.00	62,594.70	62,915.70
Window Washing	6712	2,500.00	0.00	0.00	0.00	2,500.00	0.00
Trash/Recycle	6713	6,050.30	0.00	0.00	0.00	6,050.30	4,927.67
Landscape Maintenance	6714	2,050.00	0.00	0.00	0.00	2,050.00	2,130.69
Pest Control	6716	960.80	0.00	0.00	0.00	960.80	953.80
Snow Removal	6717	423.00	0.00	0.00	0.00	423.00	0.00
Security	6718	8,280.00	0.00	0.00	0.00	8,280.00	12,597.20
Utilities	6751	71,006.02	0.00	0.00	0.00	71,006.02	72,849.96
Water	6752	2,902.10	0.00	0.00	0.00	2,902.10	6,121.74
Oil	6753	0.00	0.00	0.00	0.00	0.00	541.63
Total Prop. Mgt., Rent and Utilities		<u>156,766.92</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>156,766.92</u>	<u>163,038.39</u>
Depr/Furn, Fax & Equipment	6800	11,151.60	0.00	0.00	0.00	11,151.60	11,151.60
Depr/ Data Processing Equip	6801	44,410.53	0.00	0.00	0.00	44,410.53	21,326.37
Depr/ Software Development	6804	42,897.26	0.00	0.00	0.00	42,897.26	72,391.30
Depr/ Software	6805	3,170.85	0.00	0.00	0.00	3,170.85	2,297.26
Depr/ Website Development	6806	36,101.40	0.00	0.00	0.00	36,101.40	35,789.23
Depr/ Building	6810	199,667.80	0.00	0.00	0.00	199,667.80	199,667.80
Depr/Building Improvements	6811	12,599.70	0.00	0.00	0.00	12,599.70	11,938.92
Depr Building Carpet	6818	8,874.60	0.00	0.00	0.00	8,874.60	8,874.60
Depr Building Equipment Replacement	6819	58,878.20	0.00	0.00	0.00	58,878.20	51,756.20
Total Depreciation / Amortization		<u>417,751.94</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>417,751.94</u>	<u>415,193.28</u>

American Public Health Assoc  
SOA-By Restriction Detail  
For the Ten Months Ending Saturday, April 30, 2022

	Account Number	Unrestricted Funds Current YTD	Temp Restricted Current YTD	Permanently Restrict Current YTD	Subtenants Current YTD	Grand Total Current YTD	Grand Total Prior YTD
Repairs and Maintenance	6900	47,572.21	0.00	0.00	0.00	47,572.21	72,461.26
Repairs and Maintenance - Elevators	6901	9,703.33	0.00	0.00	0.00	9,703.33	12,039.73
Repairs and Maintenance - HVAC	6902	7,586.30	0.00	0.00	0.00	7,586.30	53,984.80
Repairs and Maintenance - Plumbing	6903	0.00	0.00	0.00	0.00	0.00	35,305.00
Office Equip Lease/Rental	6910	18,164.22	0.00	0.00	0.00	18,164.22	19,347.92
Total Equip Rental / Maintenance		83,026.06	0.00	0.00	0.00	83,026.06	193,138.71
Telephone and Fax	7100	32,041.73	0.00	0.00	0.00	32,041.73	26,657.38
Webinar	7101	37,233.52	0.00	0.00	0.00	37,233.52	120,806.19
Total Telephone / Webinar		69,275.25	0.00	0.00	0.00	69,275.25	147,463.57
Travel: Staff	7200	12,977.29	0.00	0.00	0.00	12,977.29	801.07
Travel: Consultants	7201	6,830.56	0.00	0.00	0.00	6,830.56	0.00
Travel: Member	7202	194,369.42	0.00	0.00	0.00	194,369.42	90,291.62
Travel: Seminar Reg Fees	7210	33,010.66	0.00	0.00	0.00	33,010.66	21,845.63
Travel: Audio Visual	7215	55,216.06	0.00	0.00	0.00	55,216.06	20,714.00
Training / Professional Development	7240	6,062.64	0.00	0.00	0.00	6,062.64	5,884.95
Food Services/Meeting Hospitality	7250	55,568.92	0.00	0.00	0.00	55,568.92	22,236.00
Total Travel and Related Costs		364,035.55	0.00	0.00	0.00	364,035.55	161,773.27
Printing	7300	377,508.19	0.00	0.00	0.00	377,508.19	402,255.56
Printing for Reprints	7301	778.06	0.00	0.00	0.00	778.06	0.00
Graphic Arts Services	7310	36,591.79	0.00	0.00	0.00	36,591.79	21,355.28
Word Processing	7320	6,260.32	0.00	0.00	0.00	6,260.32	3,912.96
Copy Editing	7324	82,831.40	0.00	0.00	0.00	82,831.40	67,182.25
Proof Reading	7325	4,000.00	0.00	0.00	0.00	4,000.00	4,579.82
Other Development Costs	7340	15,243.00	0.00	0.00	0.00	15,243.00	0.00
Storage- Vendor/Publisher	7370	5,981.82	0.00	0.00	0.00	5,981.82	6,426.05
Duplicating-Inside<1.5K Copies	7380	2,779.52	0.00	0.00	0.00	2,779.52	591.36
Total Printing and Production		531,974.10	0.00	0.00	0.00	531,974.10	506,303.28
Cost of Goods Sold	7400	45,899.60	0.00	0.00	0.00	45,899.60	66,045.70
COGS Amort-Print on Demand	7402	40,483.20	0.00	0.00	0.00	40,483.20	49,056.91
COGS- Paraphernalia	7403	3,870.03	0.00	0.00	0.00	3,870.03	3,930.00
Book Issues	7410	98.09	0.00	0.00	0.00	98.09	1,091.85
Total Cost of Goods Sold		90,350.92	0.00	0.00	0.00	90,350.92	120,124.46
Postage	7500	148,166.68	0.00	0.00	0.00	148,166.68	134,394.81
Delivery Services (UPS/Fed Ex)	7510	13,114.79	0.00	0.00	0.00	13,114.79	12,522.02
Fees: Mail Serv - Less Postage	7530	23,527.77	0.00	0.00	0.00	23,527.77	23,984.58
Fees: Pubs Dist & Fulfillment	7532	5,528.16	0.00	0.00	0.00	5,528.16	7,397.69
Freight	7550	60.00	0.00	0.00	0.00	60.00	0.00
Total Postage / Shipping / Mailing		190,397.40	0.00	0.00	0.00	190,397.40	178,299.10
Materials & Supplies	7600	57,034.95	0.00	0.00	0.00	57,034.95	29,445.11
Equipment for Projects	7610	1,541.50	0.00	0.00	0.00	1,541.50	(90.00)
Software- One Year Use Only	7615	19,782.01	0.00	0.00	0.00	19,782.01	47,971.70
Total Supplies & Equipment		78,358.46	0.00	0.00	0.00	78,358.46	77,326.81
Insurance (Non-Staff)	7700	20,627.00	0.00	0.00	0.00	20,627.00	20,627.01

American Public Health Assoc  
SOA-By Restriction Detail  
For the Ten Months Ending Saturday, April 30, 2022

	Account Number	Unrestricted Funds Current YTD	Temp Restricted Current YTD	Permanently Restrict Current YTD	Subtenants Current YTD	Grand Total Current YTD	Grand Total Prior YTD
Insurance Allocation	7705	86,658.30	0.00	0.00	0.00	86,658.30	82,401.11
Total Insurance		107,285.30	0.00	0.00	0.00	107,285.30	103,028.12
Stipends	7800	37,851.91	0.00	0.00	0.00	37,851.91	74,042.67
Honoraria	7801	14,900.04	0.00	0.00	0.00	14,900.04	27,999.00
Awards - Plaques, Etc	7802	58,418.21	0.00	0.00	0.00	58,418.21	44,038.46
Admin Expense	7803	1,170.26	0.00	0.00	0.00	1,170.26	0.00
Publicity and Promotion	7900	68,198.42	0.00	0.00	0.00	68,198.42	63,673.26
Subscriptions/Publications	7901	107,637.42	0.00	0.00	0.00	107,637.42	76,426.36
Mailing Lists	7902	688.82	0.00	0.00	0.00	688.82	30,285.38
Dues to Other Organizations	7903	40,527.46	0.00	0.00	0.00	40,527.46	32,723.02
Sect/Affil/PDB/ - Projects	7910	0.00	0.00	0.00	0.00	0.00	1,000.00
Fees: Bank	8100	260,599.50	0.00	0.00	0.00	260,599.50	251,076.53
Fees: Computer Access	8101	454,757.84	0.00	0.00	0.00	454,757.84	431,673.24
Filing Fees	8103	4,646.50	0.00	0.00	0.00	4,646.50	6,004.62
Electronic Storage/Recovery	8104	5,932.38	0.00	0.00	0.00	5,932.38	0.00
Bad Debt Expense	8200	0.00	0.00	0.00	0.00	0.00	10,106.73
Taxes- Non-Payroll	8300	397,449.89	0.00	0.00	0.00	397,449.89	438,321.34
Interest Expense	8400	0.00	0.00	0.00	0.00	0.00	15.40
Interest Expense Bondholders	8401	69,342.96	0.00	0.00	0.00	69,342.96	80,308.33
LOC Fees	8403	2,700.00	0.00	0.00	0.00	2,700.00	0.00
Amortized LOC Fees	8404	16,955.20	0.00	0.00	0.00	16,955.20	16,955.20
Total Other Costs		1,541,776.81	0.00	0.00	0.00	1,541,776.81	1,584,649.54
APHA Contributions	8500	109,551.00	0.00	0.00	0.00	109,551.00	99,468.73
Total Contributions to Other Orgs		109,551.00	0.00	0.00	0.00	109,551.00	99,468.73
Indirect Costs	8700	733,499.23	0.00	0.00	0.00	733,499.23	515,401.60
Indirect Costs (Contra)	8701	(733,499.23)	0.00	0.00	0.00	(733,499.23)	(515,401.60)
Total Expenses from Operations		15,284,750.46	0.00	0.00	0.00	15,284,750.46	14,098,315.74
Change in Net Assets fr Operations		(519,248.10)	181,647.47	(44,281.77)	0.00	(381,882.40)	25,083.92
Non-Operational Activity:							
Investment Income (Int & Dividends)	5800	172,413.88	0.00	0.00	0.00	172,413.88	148,583.73
Investment Service Fee	5801	(66,036.28)	0.00	0.00	0.00	(66,036.28)	(22,306.93)
Gain/Loss on Sale of Securities	5810	265,609.57	0.00	0.00	0.00	265,609.57	465,173.54
Total Investment Income		371,987.17	0.00	0.00	0.00	371,987.17	591,450.34
Unrealized Gain/Loss on Invest	5850	(1,083,191.94)	0.00	0.00	0.00	(1,083,191.94)	854,889.74
Total Net Investment Apprec/(Deprec)		(1,083,191.94)	0.00	0.00	0.00	(1,083,191.94)	854,889.74
Change in Net Assets		(1,230,452.87)	181,647.47	(44,281.77)	0.00	(1,093,087.17)	1,471,424.00

American Public Health Assoc  
SOFE-Statement of Functional Expense and Revenue  
For the Ten Months Ending Saturday, April 30, 2022

	General and Administrative	Membership Services	PHPP (incl WFPHA)	PAA	Periodicals	Books	Conventions	Award Funds	Fundraising	Total
<b>Revenues from Operations:</b>										
Membership Dues	\$0.00	\$2,569,792.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,569,792.04
Subscription Fees and Royalties	0.00	0.00	734.08	0.00	1,280,768.51	305,386.82	0.00	0.00	0.00	1,586,889.41
Advertising	0.00	0.00	1,405.00	0.00	288,240.64	0.00	0.00	0.00	0.00	289,645.64
Book Sales	0.00	0.00	0.00	34.95	0.00	214,318.46	0.00	0.00	0.00	214,353.41
Convention	0.00	0.00	0.00	0.00	156.20	0.00	5,043,954.27	0.00	0.00	5,044,110.47
Interest Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(15,266.90)	0.00	(15,266.90)
Miscellaneous	72,371.87	47,879.21	210.00	9,647.33	11,671.77	0.00	53,040.57	0.00	54,691.30	249,512.05
Contracts and Grants	0.00	56,458.46	4,157,426.55	236,273.11	211,760.00	23,500.00	123,187.43	17,860.69	0.00	4,826,466.24
<b>Total Revenues from Operations</b>	<b>72,371.87</b>	<b>2,674,129.71</b>	<b>4,159,775.63</b>	<b>245,955.39</b>	<b>1,792,597.12</b>	<b>543,205.28</b>	<b>5,220,182.27</b>	<b>2,593.79</b>	<b>54,691.30</b>	<b>14,765,502.36</b>
<b>Expenses from Operations:</b>										
Salaries & Wages	1,568,426.68	387,237.09	1,163,449.31	334,214.78	434,189.03	230,513.15	520,011.56	0.00	88,611.30	4,726,652.90
Employee Benefits and Payroll Taxes	494,454.78	128,523.93	350,379.74	107,192.82	162,440.39	73,386.78	157,689.00	0.00	28,352.85	1,502,420.29
Consulting and Temporary Services	478,810.04	192,233.93	1,425,006.44	88,423.52	445,227.47	117,414.88	72,759.09	0.00	630.00	2,820,505.37
Professional Services	116,544.25	27,189.96	8,268.50	1,264.52	292,539.69	21,792.45	8,515.73	0.00	0.00	476,115.10
Subcontract Costs	0.00	0.00	505,961.00	49,000.00	0.00	0.00	96,000.00	0.00	0.00	650,961.00
On-Site Convention Costs	520.00	4,304.27	928.25	376.00	154.00	1,340.00	1,360,708.96	0.00	(785.39)	1,367,546.09
Property Mgt, Rent and Utilities	(481,590.10)	86,849.87	157,766.90	106,948.24	100,491.74	69,042.57	100,700.01	0.00	16,557.69	156,766.92
Depreciation and Amortization	354,658.17	7,714.50	24,466.99	6,349.00	8,420.97	5,577.62	8,885.06	0.00	1,679.63	417,751.94
Equip Rental and Maintenance	61,802.15	2,776.42	9,008.44	2,014.07	2,250.47	1,594.51	3,240.43	0.00	339.57	83,026.06
Telephone / Webinar	38,333.58	2,031.13	24,279.82	2,288.98	867.97	1,225.45	205.97	0.00	42.35	69,275.25
Travel and Related Costs	80,881.28	38,344.69	181,212.31	23,518.46	13,372.83	3,358.08	6,422.63	12,105.99	4,819.28	364,035.55
Printing and Production	11,106.93	17,604.99	9,507.73	235.29	449,099.95	35,077.07	9,316.80	4.22	21.12	531,974.10
Cost of Goods Sold	0.00	0.00	0.00	0.00	0.00	90,350.92	0.00	0.00	0.00	90,350.92
Postage, Shipping and Mailing	6,896.83	16,670.13	419.11	693.71	138,171.71	26,031.54	968.61	207.71	338.05	190,397.40
Supplies and Equipment	37,341.01	5,044.28	9,246.57	1,247.18	1,201.14	1,176.34	22,955.43	89.53	56.98	78,358.46
Insurance	15,044.61	4,916.38	12,484.21	2,984.45	8,983.36	30,455.40	31,511.06	0.00	905.83	107,285.30
Taxes - Non Payroll	397,449.89	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	397,449.89
Interest Expense	88,998.16	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	88,998.16
Other Costs	344,142.73	120,584.00	73,017.45	52,839.49	177,608.36	71,368.91	170,304.80	20,720.47	24,742.55	1,055,328.76
Contributions to Other Orgs	92,092.00	0.00	6,100.00	0.00	0.00	0.00	11,359.00	0.00	0.00	109,551.00
Indirect Cost Recovery- Contracts/Grants	(733,499.23)	0.00	680,271.45	31,950.07	6,775.00	0.00	14,502.71	0.00	0.00	0.00
<b>Total Expenses from Operations</b>	<b>2,972,413.76</b>	<b>1,042,025.57</b>	<b>4,641,774.22</b>	<b>811,540.58</b>	<b>2,241,794.08</b>	<b>779,705.67</b>	<b>2,596,056.85</b>	<b>33,127.92</b>	<b>166,311.81</b>	<b>15,284,750.46</b>
<b>Change in Net Assets from Operations</b>	<b>(2,900,041.89)</b>	<b>1,632,104.14</b>	<b>(481,998.59)</b>	<b>(565,585.19)</b>	<b>(449,196.96)</b>	<b>(236,500.39)</b>	<b>2,624,125.42</b>	<b>(30,534.13)</b>	<b>(111,620.51)</b>	<b>(519,248.10)</b>
<b>Non-Operational Activity:</b>										
Investment Income	371,987.17	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	371,987.17
Net Investment Apprec/(Deprec)	(1,083,191.94)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(1,083,191.94)
<b>Change in Net Assets</b>	<b>(3,611,246.66)</b>	<b>1,632,104.14</b>	<b>(481,998.59)</b>	<b>(565,585.19)</b>	<b>(449,196.96)</b>	<b>(236,500.39)</b>	<b>2,624,125.42</b>	<b>(30,534.13)</b>	<b>(111,620.51)</b>	<b>(1,230,452.87)</b>

**AMERICAN PUBLIC HEALTH ASSOCIATION**  
**JUNE 30 2022 YEAR-END PROJECTION AS OF APRIL 2022**

	Current YTD	YTD	YTD	Annual	Budget		Year-end Projection	FY21 APRIL YE PROJECTION	FY 2021 YE Actual
	Actual	Budget	Variance	Budget	May and June Adjustments				
<b>Revenues from Operations:</b>									
Membership Dues	\$2,569,792.04	\$2,637,140.00	(\$67,347.96)	\$3,159,680.00	\$ 522,540.00	(13,344.76) (1)	\$ 3,078,987.28	\$ 3,008,118.65	3,020,491.93
Subscription Fees and Royalties	1,586,889.41	1,500,380.00	86,509.41	1,836,920.00	336,540.00	80,000.00 (2)	2,003,429.41	1,696,084.87	1,741,385.03
Advertising	289,645.64	200,140.00	89,505.64	262,140.00	62,000.00	(20,064.91) (3)	331,580.73	193,816.65	205,326.65
Book Sales	214,353.41	817,730.00	(603,376.59)	1,063,700.00	245,970.00	(181,493.33) (4)	278,830.08	423,487.22	423,671.68
Convention	5,044,110.47	5,624,880.00	(580,769.53)	5,635,450.00	10,570.00	101,430.00 (5)	5,156,110.47	4,945,191.44	4,951,670.44
Interest Income	(15,266.90)	9,000.00	(24,266.90)	26,000.00	17,000.00	(17,000.00) (6)	(15,266.90)	40,976.87	47,167.50
Rent on Subleases	0.00	23,190.00	(23,190.00)	69,580.00	46,390.00	(46,390.00) (7)	0.00	0.00	-
Miscellaneous	249,512.05	97,990.00	151,522.05	171,300.00	73,310.00	(63,000.00) (8)	259,822.05	266,320.77	274,138.79
Contracts and Grants	4,826,466.24	2,555,250.40	2,271,215.84	3,509,579.49	954,329.09	(9)	5,780,795.33	4,793,169.68	4,742,486.38
Revenue of Related Org's	0.00	0.00	0.00	0.00	0.00		0.00		
<b>Total Revenues from Operations</b>	<b>14,765,502.36</b>	<b>13,465,700.40</b>	<b>1,299,801.96</b>	<b>15,734,349.49</b>	<b>\$ 2,268,649.09</b>	<b>-\$ 159,863.00</b>	<b>\$ 16,874,288.45</b>	<b>\$ 15,367,166.16</b>	<b>\$ 15,406,338.40</b>
<b>Expenses from Operations:</b>									
Salaries, Benefits & Taxes	6,229,073.19	6,940,234.10	(711,160.91)	8,353,986.98	1,413,752.88	\$ (20,707.26) (10)	7,622,118.81	7,429,302.05	7,421,318.98
Consulting and Temporary Services	2,820,505.37	1,452,150.00	1,368,355.37	1,850,220.00	398,070.00	54,238.08 (11)	3,272,813.45	1,989,054.45	2,448,232.57
Professional Services	476,115.10	334,570.00	141,545.10	437,320.00	102,750.00	(12)	578,865.10	529,218.00	498,227.35
Subcontract Costs	650,961.00	125,000.00	525,961.00	250,000.00	125,000.00	(12)	775,961.00	1,383,180.00	677,921.00
On-Site Convention Costs	1,367,546.09	1,665,070.00	(297,523.91)	1,665,070.00	0.00	67,750.00 (11)	1,435,296.09	645,612.74	649,237.74
Property Mgt. Rent and Utilities	156,766.92	204,630.00	(47,863.08)	251,030.00	46,400.00	807.2 (11)	203,974.12	212,658.39	194,291.90
Depreciation and Amortization	417,751.94	439,940.00	(22,188.06)	528,060.00	88,120.00	(12)	505,871.94	508,849.28	506,186.45
Equip Rental and Maintenance	83,026.06	145,100.00	(62,073.94)	171,000.00	25,900.00	(12)	108,926.06	225,128.71	208,258.63
Telephone / Webinar	69,275.25	80,440.00	(11,164.75)	155,900.00	75,460.00	628.45 (11)	145,363.70	171,453.57	175,089.15
Travel and Related Costs	364,035.55	480,720.00	(116,684.45)	568,080.00	87,360.00	403.82 (11)	451,799.37	224,503.27	171,051.09
Printing and Production	531,974.10	576,660.00	(44,685.90)	782,510.00	205,850.00	106.53 (11)	737,930.63	647,749.28	559,500.03
Cost of Goods Sold	90,350.92	129,420.00	(39,069.08)	169,730.00	40,310.00	356.45 (11)	131,017.37	139,804.46	143,011.84
Postage, Shipping and Mailing	190,397.40	243,045.00	(52,647.60)	312,860.00	69,815.00	1083.43 (11)	261,295.83	227,889.10	212,744.71
Supplies and Equipment	78,358.46	91,140.00	(12,781.54)	111,750.00	20,610.00	(12)	98,968.46	103,661.81	119,797.54
Insurance	107,285.30	92,410.00	14,875.30	106,810.00	14,400.00	2,317.98 (11)	124,003.28	119,847.36	115,306.01
Taxes Non-Payroll	397,449.89	404,800.00	(7,350.11)	406,450.00	1,650.00	(12)	399,099.89	441,021.34	438,733.84
Building Interest & Finance Costs	88,998.16	85,330.00	3,668.16	115,900.00	30,570.00	1,314.14 (11)	120,882.30	128,365.82	115,499.57
Other Costs	1,055,328.76	1,138,030.00	(82,701.24)	1,952,100.00	814,070.00	(150,915.55) (11)	1,718,483.21	1,311,715.85	1,194,254.33
Contributions to Other Orgs	109,551.00	102,100.00	7,451.00	121,320.00	19,220.00	1,402.63 (11)	130,173.63	118,040.63	117,350.67
<b>Total Expenses from Operations</b>	<b>15,284,750.46</b>	<b>14,730,789.10</b>	<b>553,961.36</b>	<b>18,310,096.98</b>	<b>3,579,307.88</b>	<b>(41,214.10)</b>	<b>18,822,844.24</b>	<b>16,557,056.11</b>	<b>15,966,013.40</b>
<b>Change in Net Assets from Operations</b>	<b>(519,248.10)</b>	<b>(1,265,088.70)</b>	<b>745,840.60</b>	<b>(2,575,747.49)</b>	<b>(1,310,658.79)</b>	<b>(118,648.89)</b>	<b>(1,948,555.78)</b>	<b>(1,189,889.95)</b>	<b>(559,675.00)</b>
<b>Non-Operational Activity:</b>									
Investment Income	371,987.17	113,750.00	258,237.17	135,000.00	21,250.00	(12)	393,237.17	599,950.34	623,753.49
Net Investment Apprec/(Deprec)	(1,083,191.94)	25,000.00	(1,108,191.94)	30,000.00	5,000.00	(221,638.39) (11)	(1,299,830.33)	859,889.74	919,717.54
<b>Change in Net Assets</b>	<b>(1,230,452.87)</b>	<b>(1,126,338.70)</b>	<b>(104,114.17)</b>	<b>(2,410,747.49)</b>	<b>(1,284,408.79)</b>	<b>(340,287.28) 0.00</b>	<b>(2,855,148.94)</b>	<b>269,950.13</b>	<b>983,796.03</b>

**Assumptions:**

**REVENUE:**

- (1) Assumed the same shortfall of 3% for the remainder of the year.
- (2) Adjusted for March and April AJPH revenue.
- (3) Adjusted for expected advertising revenue for the remainder of the year.
- (4) Assumed the same trend of reduction of 74% for the remainder of the year.
- (5) Adjusted for estimated revenue for the virtual mid-year meeting (Policy institute).
- (6) Adjusted to reflect no interest revenue for the remainder of the year.
- (7) Assume the 6th floor space will not be rented for the remainder fiscal year.
- (8) Adjusted for revenue that will not occur by year-end.
- (9) Assumed as budgeted for the remainder of the fiscal year.

**EXPENSES:**

- (10) Adjusted current year budget salary expense to reflect actual expense for remainder of the year for the current staff. Assuming no vacation taken by any employee; adjusted for positions that will be filled by end of the year.
- (11) Adjusted for expenses that will or not for the remainder of the year or adjusted for expense that will occur later than planned
- (12) Assumed as budgeted for the remainder of the year.

**NOTE: The projection does not include the PPP loan forgiveness. If loan is forgiven this year, it will reduce the operation loss by the amount of the loan \$1.2 million.**